

Southern AZ Housing Market Snapshot

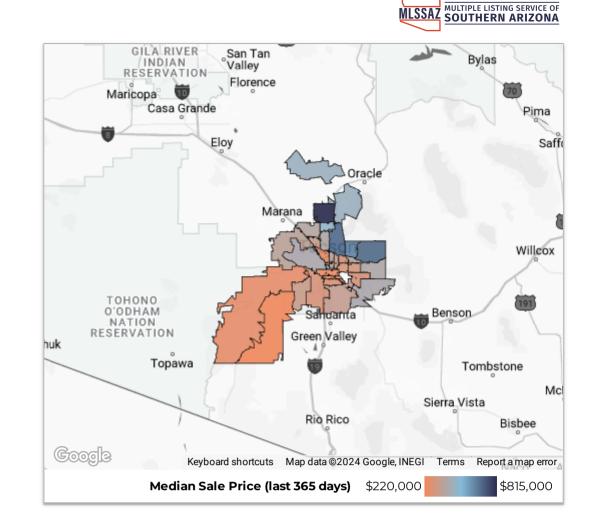
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All data is updated in realtime in accordance with content from MLSSAZ.





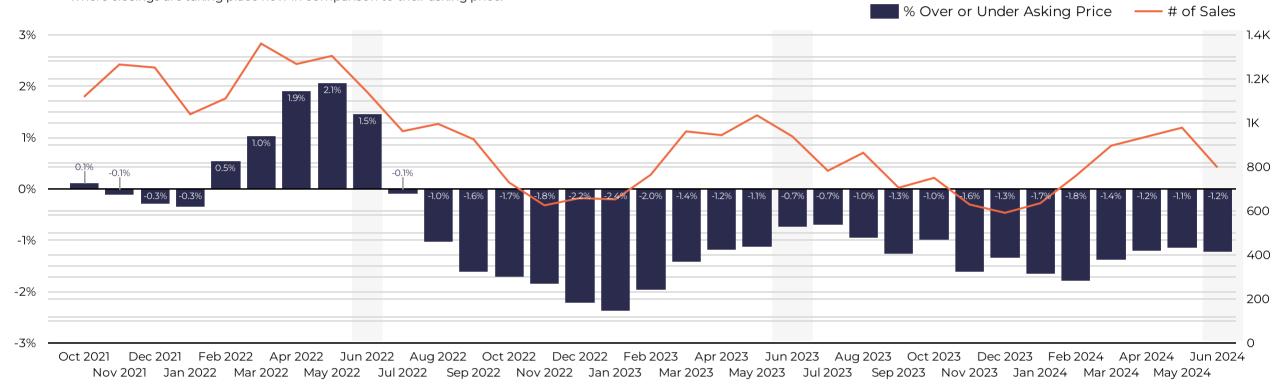
AgeRstr.



Buyer Demand

Sqft Between

Explore the seasonality of competitive bidding in this area and understand where closings are taking place now in comparison to their asking price.



This graphic will help to show how fast listings are going under contract now vs. in previous years.

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Oct 2021 Dec 2021 Jun 2022 Dec 2022 Apr 2023 Feb 2022 Apr 2022 Aug 2022 Oct 2022 Feb 2023 Jun 2023 Aug 2023 Oct 2023 Dec 2023 Feb 2024 Apr 2024 Jun 2024 Nov 2021 Jul 2022 Nov 2022 Jul 2023 Jan 2022 Mar 2022 May 2022 Sep 2022 Jan 2023 Mar 2023 May 2023 Sep 2023 Nov 2023 Jan 2024 Mar 2024

Buyer Demand at Each Price Range

Each price range typically attracts competing buyers differently. Use this data to see which price points are seeing the most competitive bidding. Comparing selected time period to previous year.

Sold Price	# of Sales	% ∆	Days on Market (median)	Δ		% Over or Under Asking	Δ
						70 Over of officer Asking	
0-\$199,999	168	-29.4% 🖡	15	4 🛊	-3.6%		-0.46% 🖡
\$200,000-\$299,999	566	-22.8% 🖡	11	3 🛊	-0.94%		-0.37% •
\$300,000-\$399,999	841	-4.8% 🖡	20	7 🛊	-0.69%		-0.05% •
\$400,000-\$499,999	369	-6.6% 🖡	14	1 🛊	-0.84%		O.1% 1
\$500,000-\$599,999	212	-8.2% 🖡	18	2 🛊	-1.4%		-0.08% •
\$600,000-\$699,999	151	28.0% 🛊	14	0	-1.36%		-0.51% 🖡
\$700,000-\$799,999	90	30.4% 🛊	13	4 🛊	-1.83%		-0.66% 🖡
\$800,000-\$999,999	101	12.2% 🛊	10	3 🛊	-1.14%		0.27% 🛊
\$1M-\$1.19M	43	34.4% 🛊	20	7 🛊	-3.15%		-0.37% 🖡
\$1.2M-\$1.39	33	-13.2% 🖡	36	29 🛊	-2.62%		-0.87% 🖡
\$1.4M+	47	30.6% 1	8	-9 🖡	-2.7%		0.73% 🛊
Grand total	2,621	-8.5% ‡	15	4 🛊		-1.21%	-0.16% ‡

Apr 10, 2024 - Jul 9, 2024

MLSSAZ MULTIPLE LISTING SERVICE OF SOUTHERN ARIZONA MLS of Southern Arizona® Southern AZ Housing Market Snapshot GILA RIVER INDIAN RESERVATION San Tan All data is updated in realtime in accordance with content from MLSSAZ. This report provides a snapshot of the market as taken on: Jul 9, 2024 Florence Maricopa Casa Grande Zip Code Region City: Tucson Eloy Saff County Type \$ Between Beds Sqft Between Enter a val... and Enter a val. AgeRstr. Willcox **Average List Price** June Today 7/9/24 1,820 Single Family Residence \$599,914 1,643 TOHONO Townhouse \$373,972 150 Months of Supply Now # of New Listings (Supply) O'ODHAM NATION Benson 1,181 2.65 Manufactured Home RESERVATION \$249,221 98 Green Valley \$231,774 Topawa Tombstone Condominium 184 **Active Now** 2,112 # of New Pendings (Demand) Mc Mobile Home \$146,632 37 Sierra Vista 790 Rio Rico Bisbee Pending Listings Now DOM(Median) DOM (Average) **■ -125** from previous year 420 44 66 Google Keyboard shortcuts Map data @2024 Google, INEGI Terms Report a map error \$815,000 Median Sale Price (last 365 days) \$220,000 **Active Now** \$200,000-\$299,999 \$600,000-\$699,999 \$700,000-\$799,999 \$800,000-\$999,999 \$300,000-\$399,999 \$400,000-\$499,999 \$500,000-\$599,999 \$1M-\$1.19M \$1.2M-\$1.39 0-\$199,999 6.82% 15.639 32.77 16.05% 8.66% 5.54% 3.17% **-1,2,82**% 0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100% Months of Supply By Price **Asking Prices** 尶 ÷ *select metrics > Median Asking Price Average \$/sqft Average Asking Price **Asking Price Months of Supply Active Now** # of Sales Last Month **Median DOM (today)** 500K 0-\$199,999 3.35 144 43 \$200,000-\$299,999 330 183 1.80 400K \$300,000-\$399,999 692 220 \$400,000-\$499,999 339 118 2.87 300K \$500,000-\$599,999 183 59 200 \$600,000-\$699,999 117 39 200k \$700,000-\$799,999 67 29 180 100 27 \$800,000-\$999,999 \$1M-\$1.19M 28 11 2.55 100K \$1.2M-\$1.39 27 11 \$1.4M+ 85 13 140 Sep 2020 Jul 2019 Nov 2021 Jan 2023 Mar 2024 Apr 2021 Feb 2020 Jun 2022 2.65 798 Aug 2023 **Grand total** 2,112 50 **New Listings** Use this data to view new inventory delivered in this market over the past 3 years. Single Family Residence -- Condominium Townhouse 1,080 1K 750 500







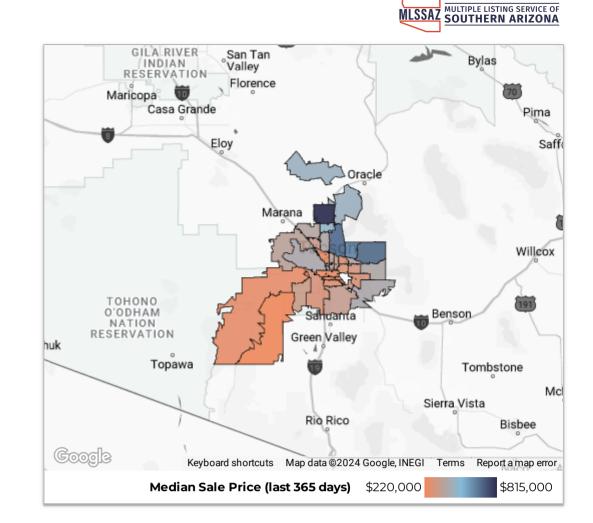
MLS of Southern Arizona® Southern AZ Housing Market Snapshot All data is updated in realtime in accordance with content from MLSSAZ. This report provides a snapshot of the market as taken on: Jul 9, 2024 City: Tucson Zip Code Region County Туре \$ Between Beds Sqft Between and Enter a val. AgeRstr. Enter a val... **Active Now** 07/09/2024 June 1,961 Active Listings Active w/a Price Drop #w/a Price Drop # of Sales Last 2,112 262 883 798 42%

Average Price Drop

5.1%

Median Days Until Price Drop

16



Price Drops By Price Range

Q2, 2019

Q4, 2019

Q2, 2020

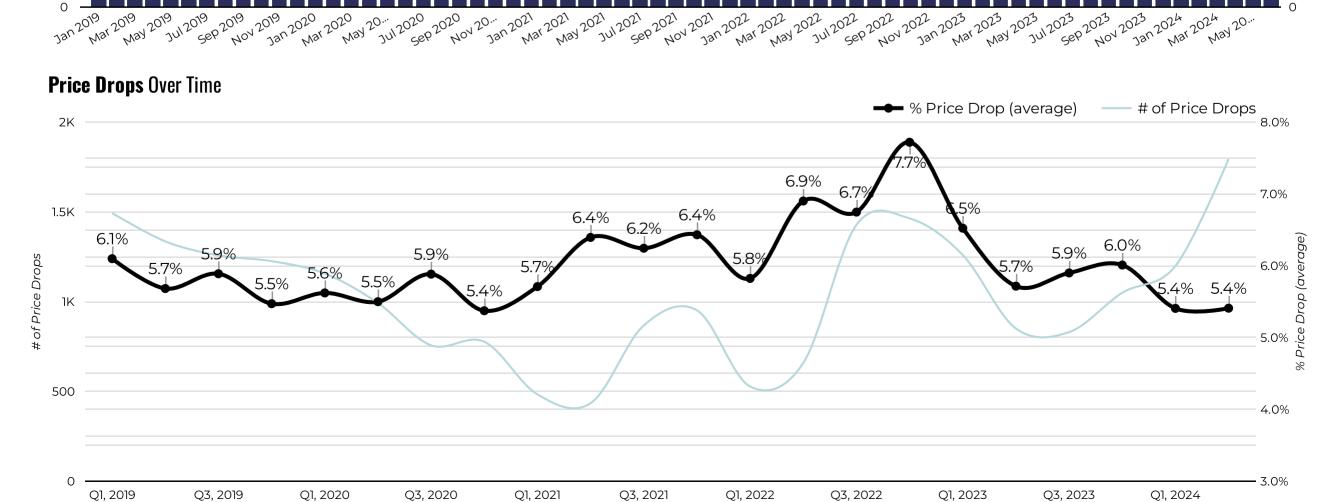
% Price Drop

6.2%

Asking Price	Active	Active w/ Price Drop	% w/ a Price Drop	Average Price Drop
0-\$199,999	144	55	38%	7%
\$200,000-\$299,999	330	135	41%	5%
\$300,000-\$399,999	692	286	41%	5%
\$400,000-\$499,999	339	139	41%	4%
\$600,000-\$699,999	117	68	58%	5%
\$700,000-\$799,999	67	41	61%	5%
\$800,000-\$999,999	100	37	37%	7%
\$1M-\$1.19M	28	16	57%	8%
\$500,000-\$599,999	183	75	41%	6%
\$1.2M-\$1.39	27	10	37%	7%
\$1.4M+	85	21	25%	9%
Grand total	2,112	883	42%	6%

Price Drop Outcomes Here is how that number has changed over time. Days from Price Drop to Pending (median) # of Price Drops that Went Pending 50 20 10

In the last 90 days, listings that dropped their price went pending after a median of 31



Q4, 2021

Q2, 2022

Q4, 2022

Q2, 2023

Q2, 2021

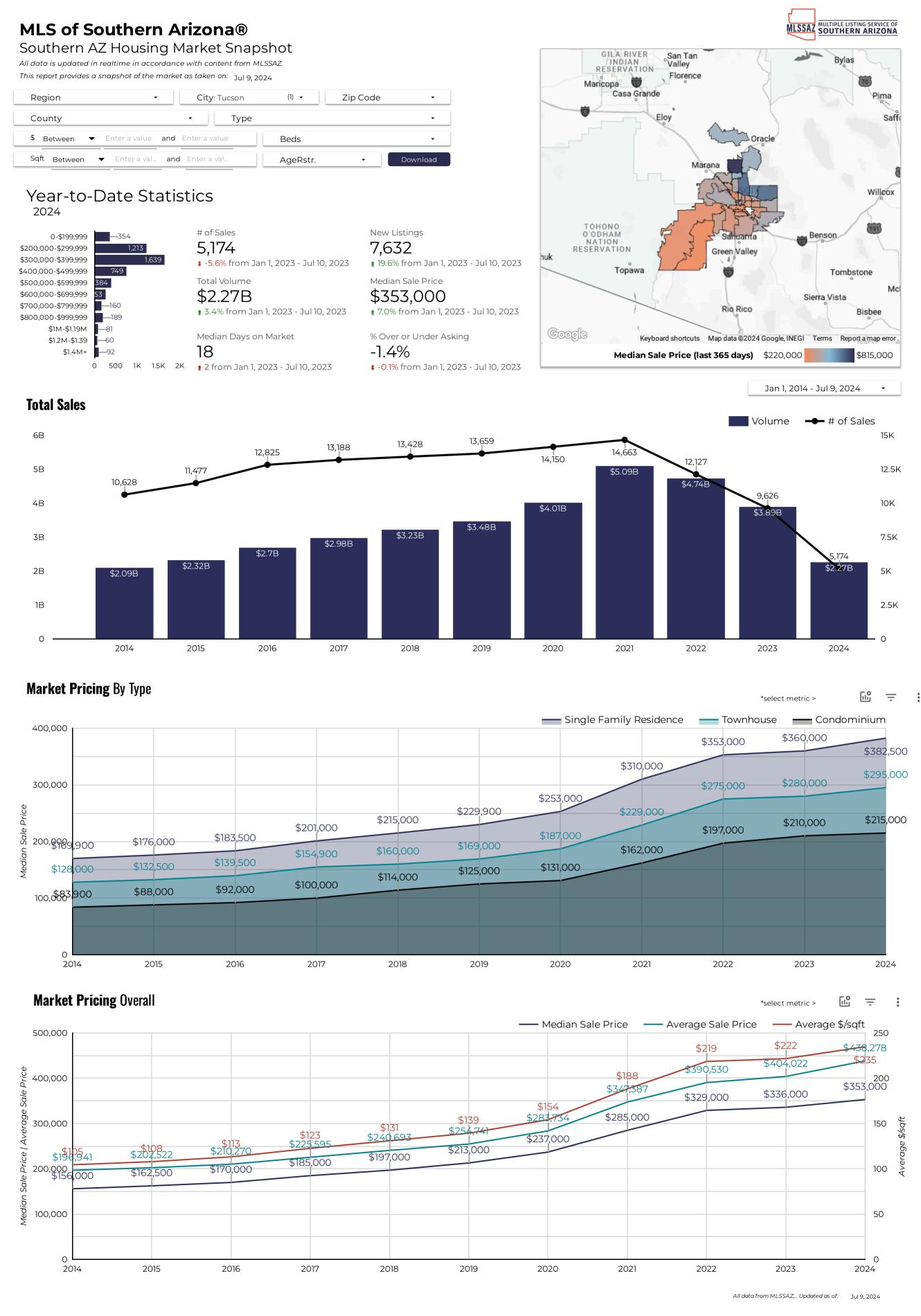
Q4, 2020

Q4, 2023

Q2, 2024

Jan 1, 2019 - Jun 30, 2024

days in this market.



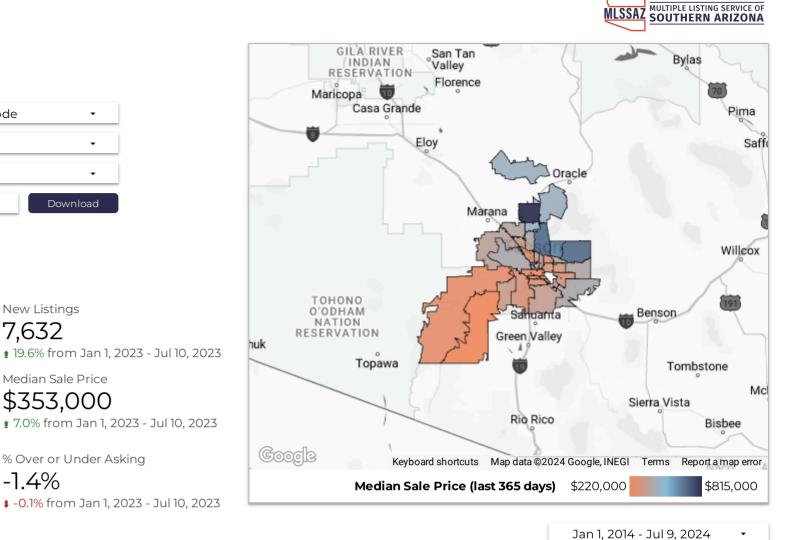
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1 2 from Jan 1, 2023 - Jul 10, 2023 €

Median Days on Market

18

1K 1.5K 2K

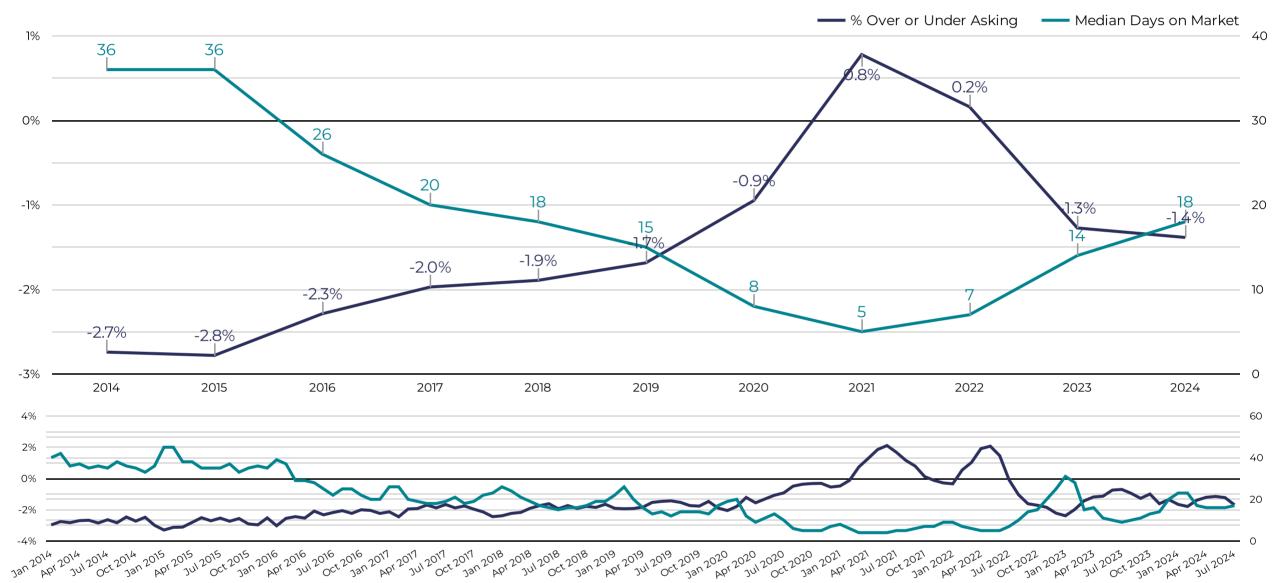


Buyer Demand

\$1.2M-\$1.39

\$1.4M+

\$800,000-\$999,999 \$1M-\$1.19M



% Over or Under Asking

-1.4%

New Listings Delivered



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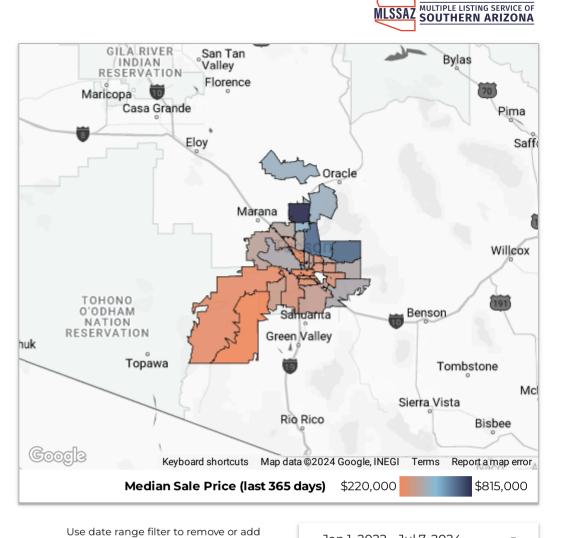


Sqft Between and Enter a val.. Enter a val... AgeRstr.

Weekly Statistics

Use this report to monitor week-by-week market activity in your area of interest.

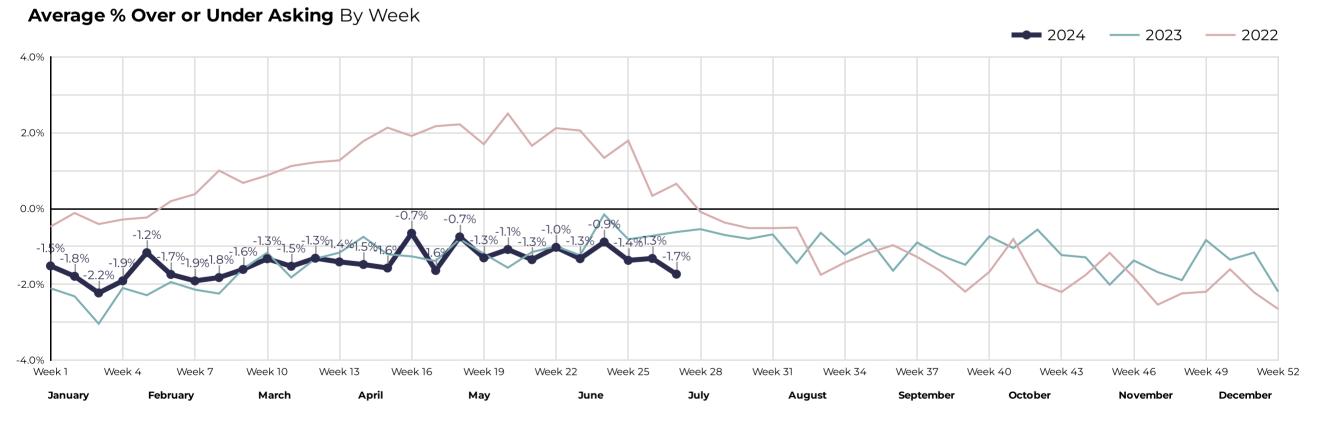
This data will alert you to when your market changes directions (seasonal or otherwise).

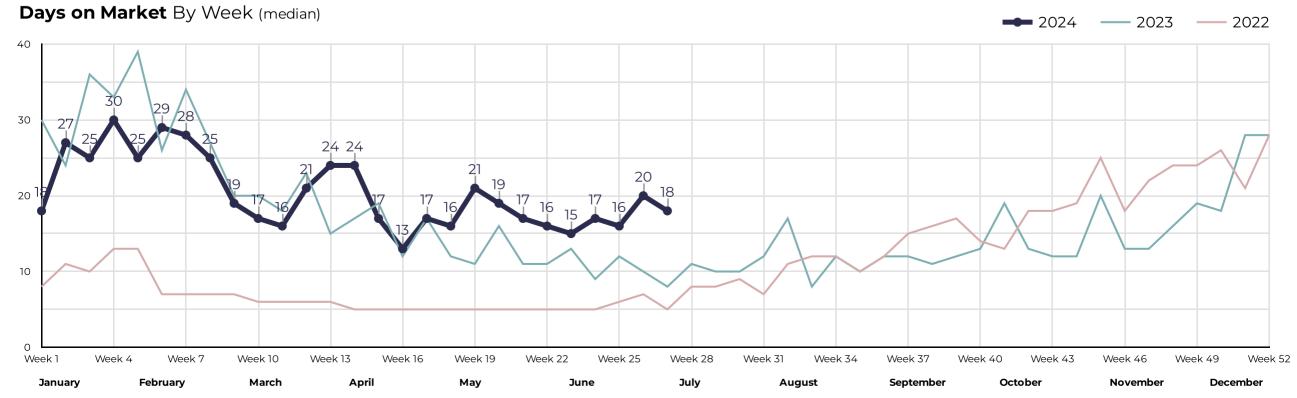


additional years for comparison. 5 Max

Jan 1, 2022 - Jul 7, 2024







Southern AZ Housing Market Snapshot

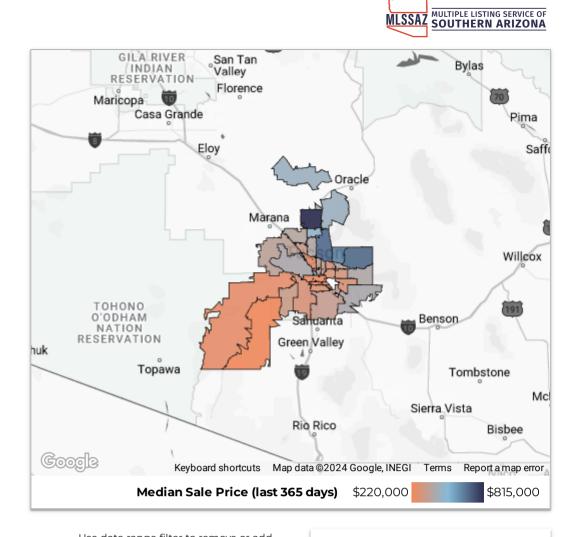
All data is updated in realtime in accordance with content from MLSSAZ.

This report provides a snapshot of the market as taken on: Jul 9, 2024



Weekly Statistics

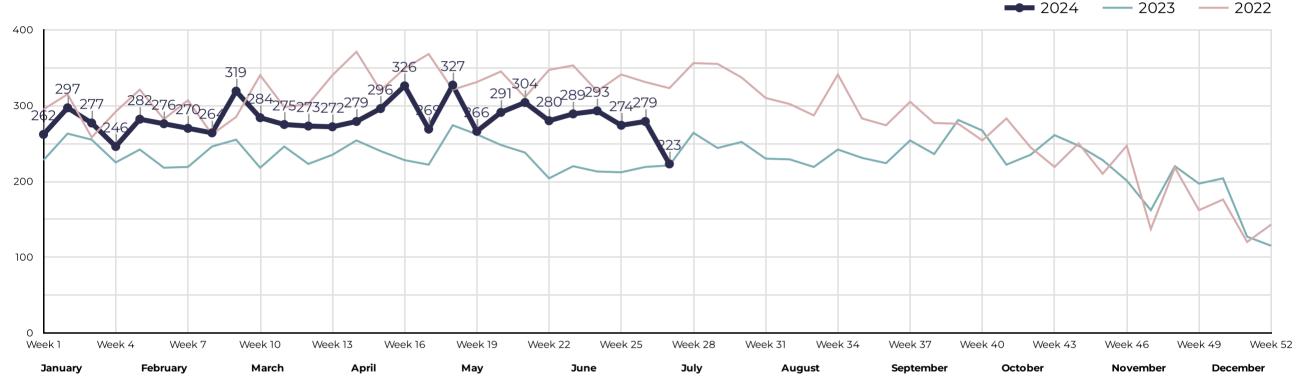
Use this report to monitor week-by-week market activity in your area of interest. This data will alert you to when your market changes directions (seasonal or otherwise).



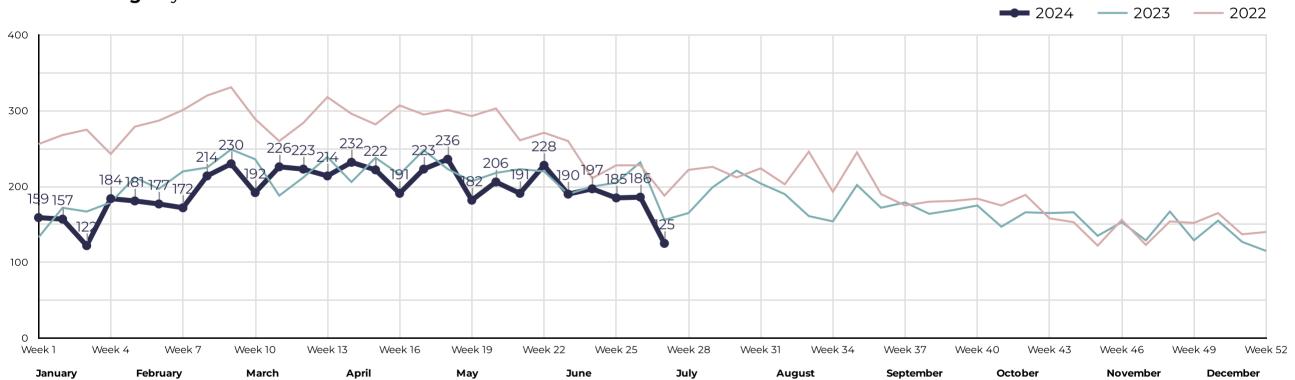
Use date range filter to remove or add additional years for comparison. 5 Max

Jan 1, 2022 - Jul 7, 2024

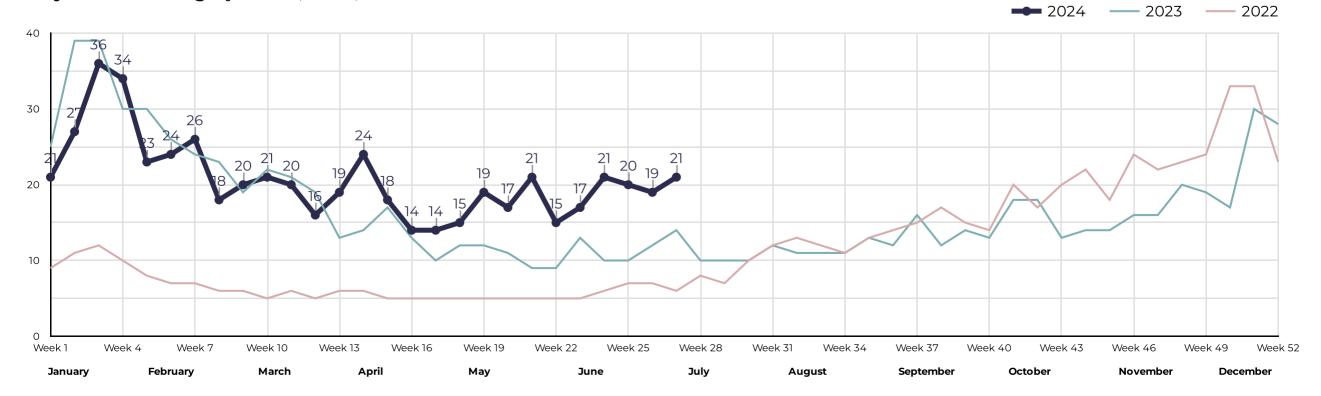








Days Until Pending By Week (median)



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4

5

0

1,000

2,297

2,000

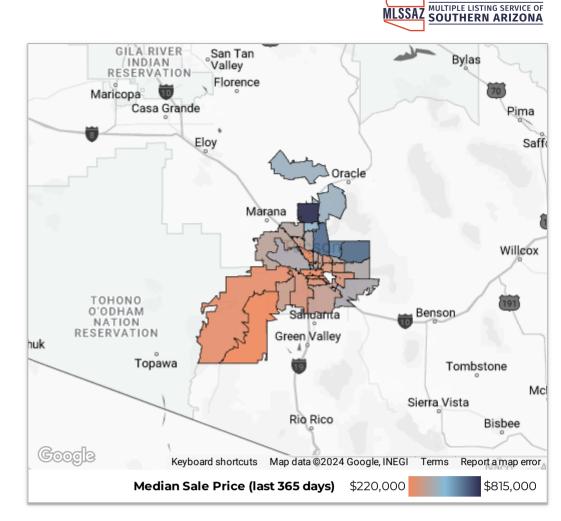
3,076

3,000

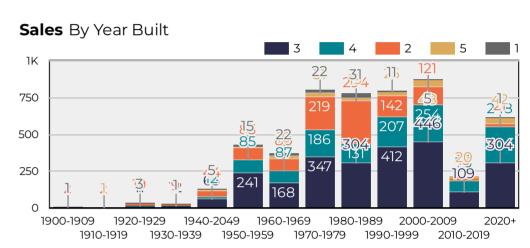
Median Year Built

1,989

4,000







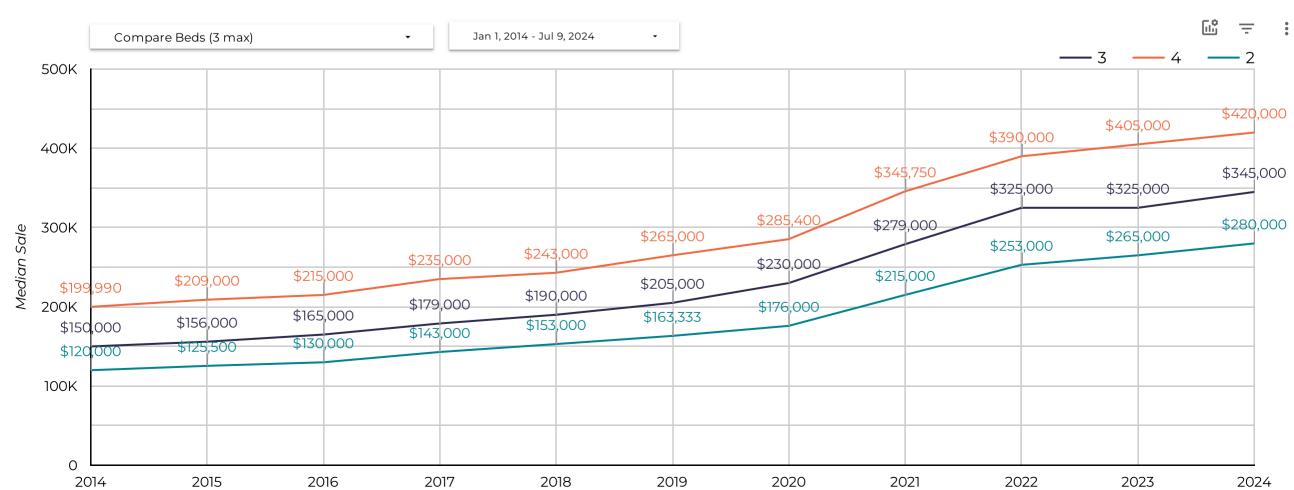
Data By Price Range

Average SqFt

1,815

Price Range	# of Sales	Average SqFt	0-2 Beds	3 Beds	4+ Beds	Median DOM	% Over or Under Asking
0-\$199,999	354	973	264	79	11	17	-4.58%
\$200,000-\$299,999	1,213	1,274	458	599	156	14	-1.12%
\$300,000-\$399,999	1,639	1,629	246	935	457	21	-0.88%
\$400,000-\$499,999	749	2,012	88	373	288	17	-1.17%
\$500,000-\$599,999	384	2,242	52	161	171	19	-1.39%
\$600,000-\$699,999	253	2,375	28	115	110	17	-1.61%
\$700,000-\$799,999	160	2,618	18	53	89	15	-1.77%
\$800,000-\$999,999	189	2,852	20	72	97	14	-1.52%
\$1M-\$1.19M	81	3,369	2	20	59	22	-3.83%
\$1.2M-\$1.39	60	3,567	1	15	44	19	-2.08%
\$1.4M+	92	4,503	3	20	69	10	-2.47%
Grand total	5,174	1,815	1,180	2,442	1,551	18	-1.45 %

Bedrooms Over Time



Southern AZ Housing Market Snapshot

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m Jul}$ 9, 2024



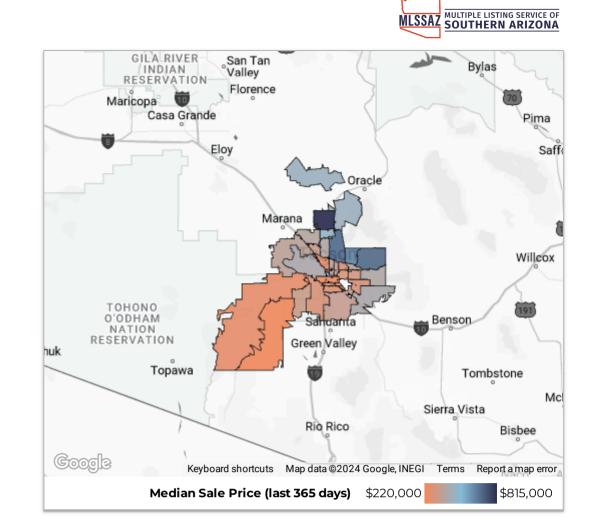
AgeRstr.

Jun 2024

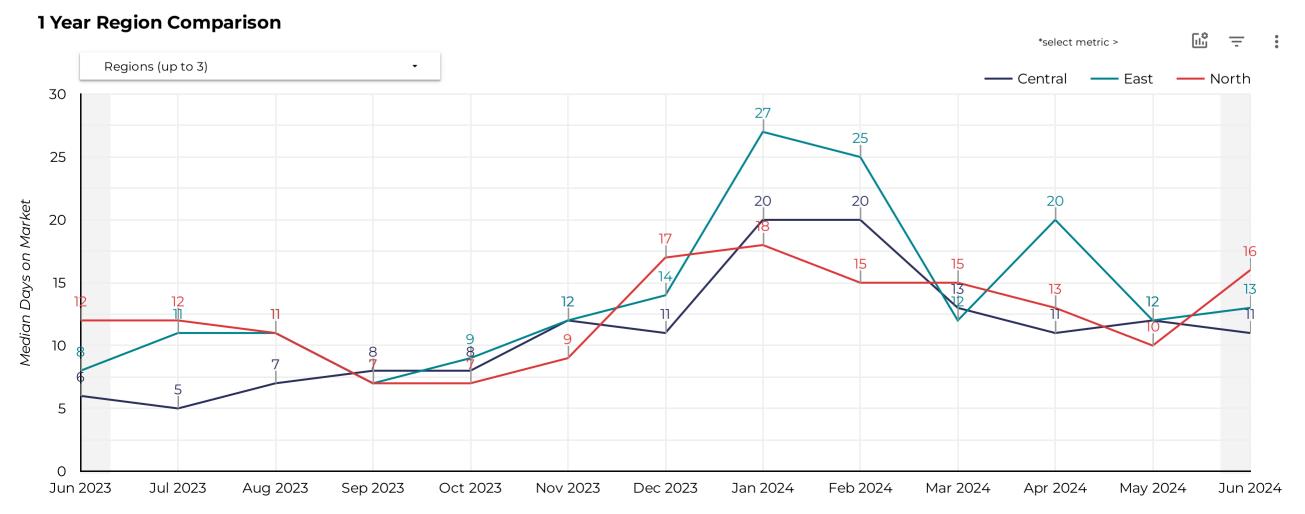
Sqft Between

vs. last year

Use this table to compare MLSSAZ regions year-over-year in your selected area on a range of metrics.



		Market Activity				Market Pricing	Buyer Demand ਜੁ ਜੂ ਜੁ						
	Region	# of Sales 🔻	% Δ	Volume	% ∆	Median Sale	Δ	\$/sqft	Δ	Median DOM	Δ	% Over	Δ
1.	Central	153	-12.6% 🖡	\$59.29M	-5.5% 🖡	\$319,940	\$19,940 🕯	\$258	\$20 :	11	5 🛊	-1.3%	-0.8%
2.	East	115	-5.0% 🖡	\$38.09M	-4.8% 🖡	\$303,000	\$-2,000 \$	\$214	\$12 🛊	13	5 🛊	-1.2%	-1.0% •
3.	Northwest	97	-17.8% 🖡	\$45.95M	-9.0% 🖡	\$380,000	\$-7,000 \$	\$236	\$5 :	17	5 🛊	-0.7%	O.1% t
4.	North	97	-26.0%	\$68.31M	-19.9% 🖡	\$639,000	\$100,000 \$	\$294	\$22 🕯	16	4 🛊	-2.8%	-0.9% 🖡
5.	West	65	-23.5%	\$27.84M	-20.7% 🖡	\$364,500	\$-5,500 \$	\$232	\$13 🛊	21	10 🛊	-1.5%	-1.5% 🖡
6.	Upper Southeast	64	-4.5% 🖡	\$26.26M	-3.0% •	\$398,000	\$23,000 🛊	\$202	\$4 1	24	2 🛊	-0.7%	O.1% t
7.	Southwest	63	-6.0% 🖡	\$19.43M	-0.4% 🖡	\$324,900	\$29,900 🕯	\$193	\$14 🛊	21	1:	-0.5%	0.4% 🛊
8.	Northeast	48	-22.6%	\$26.79M	-31.4% 🖡	\$440,000	\$-70,000 \$	\$250	\$-3 •	17	8 🛊	-1.7%	-0.9% 🖡
9.	South	47	-20.3%	\$13.42M	-18.1% 🖡	\$290,000	\$24,550 🛊	\$200	\$-1 •	9	2 🛊	0.2%	-O.1% ‡
10.	Upper Northwest	19	-13.6% 🖡	\$10.85M	17.6% 🛊	\$459,900	\$49,900 🕯	\$243	\$28 :	35	26 🛊	-2.4%	0.2% 🛊
17.	Extended West	16	23.1% 🛊	\$5.81M	54.9% 🕯	\$320,000	\$89,000 🕯	\$185	\$37 :	11	2 🛊	1.0%	4.2% 🛊
12.	Southeast	7	-22.2%	\$2.42M	-22.3% 🖡	\$357,500	\$15,000 #	\$196	\$-25 	26	19 🛊	-0.5%	-1.0% 🖡
13.	Extended Southw	5	-44.4%	\$914.9K	-52.4% 🖡	\$192,000	\$-28,000 \$	\$146	\$-7 •	17	-1 •	-0.8%	-1.3% 🖡
14.	Extended Northea	1	-	\$880.33K	-	\$880,325	-	\$652	-	175	-	-12.0%	-



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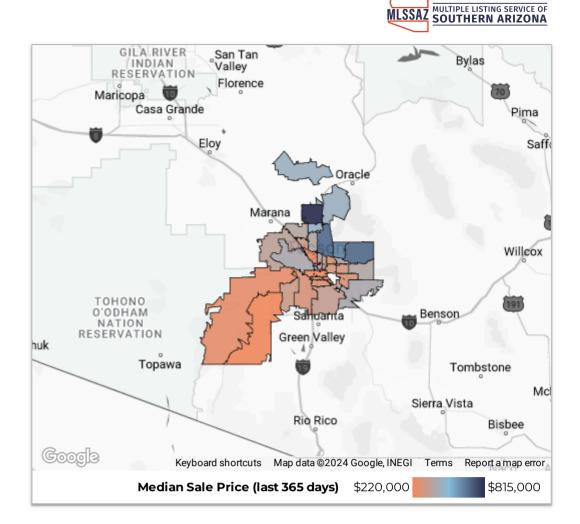
Zip Code Region City: Tucson



Jun 2024

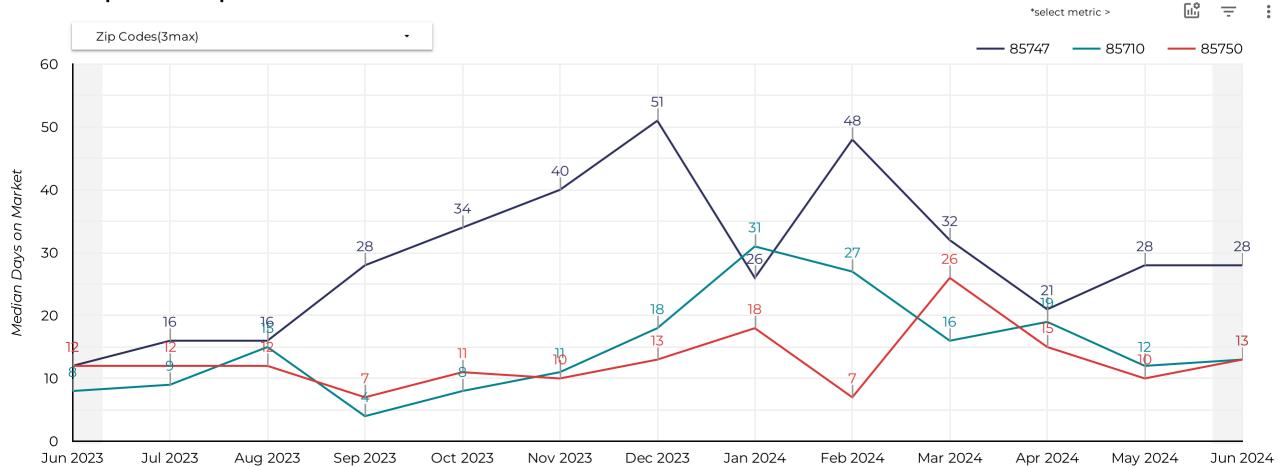
vs. last year

Use this table to compare zip codes year-over-year in your selected area on a range of metrics.



		Market Ac	tivity			Market Pricing	9	Buyer Demand	<u>∓</u>					
	ZIp Code	# of Sales 🔻	% ∆	Volume	% ∆	Median Sale	Δ	\$/sqft	Δ	Median DOM	Δ	% Ove	r	Δ
1.	85710	54	-3.6% 🖡	\$16,770,700	0.4% 🛊	\$299,900	\$-5,100 •	\$207	\$17 :	13	5 🛊	-1.5%		-1.3% 🖡
2.	85742	52	4.0% 🕯	\$25,029,368	10.7% 🕯	\$382,900	\$-27,100 •	\$229	\$-5 •	25	5 🛊	-0.6%	- 1	0.5% 🛊
3.	85747	45	-11.8% 🖡	\$18,658,311	-10.8% •	\$410,000	\$35,000 🕯	\$207	\$2 :	28	16 🛊	-0.6%	- 1	+0.0%
4.	85743	40	-14.9% 🖡	\$16,357,200	-9.3% 🖡	\$350,000	\$-34,500 \$	\$204	\$15 🛊	20	-1 +	-0.0%	1	1.6% 🛊
5.	85750	40	-20.0% 🖡	\$28,891,175	-15.7% •	\$675,000	\$120,000 🛊	\$321	\$36 🛊	13	1:	-2.8%		-0.8%
6.	85745	38	-13.6% 🖡	\$16,274,700	-15.2% •	\$350,000	\$-19,900 \$	\$243	\$9 :	21	14 🛊	-2.1%		-2.5% 🖡
7.	85719	37	-2.6% 🖡	\$14,444,201	4.3% 🛊	\$325,700	\$700 🕯	\$278	\$13 🛊	13	7 🛊	-2.0%		-0.6% 🖡
8.	85718	37	-26.0% 🖡	\$30,482,217	-17.5% 🖡	\$680,000	\$-15,000 \$	\$303	\$8 :	18	6 t	-3.5%		-1.6% 🖡
9.	85756	35	-10.3% 🖡	\$12,763,353	-8.3% 🖡	\$361,463	\$1,463 🕯	\$188	\$-2 ↓	14	-10 🖡	-0.4%	- 1	O.1% t
10.	85716	35	-2.8% 🖡	\$16,996,900	12.9% 🛊	\$380,000	\$55,000 🕯	\$274	\$28 🛊	9	3 🛊	-1.5%		-1.6% 🖡
11.	85730	35	-7.9% 🖡	\$9,936,700	-14.7% 🖡	\$292,000	\$0	\$211	\$5 🛊	11	6 🛊	-1.0%		-1.5% 🖡
12.	85712	31	10.7% 🕯	\$11,106,500	-0.8% -	\$311,000	\$-29,000 \$	\$239	\$7 :	16	12 🕯	-1.3%		-2.0% 🖡
13.	85715	30	-9.1% 🖡	\$14,440,700	-20.7%	\$391,500	\$1,500 🕯	\$231	\$-7 ↓	16	5 🛊	-1.6%		-0.5% 🖡
14.	85704	30	-31.8% 🖡	\$13,393,295	-33.5% 🖡	\$427,000	\$7,000 🕯	\$226	\$1 :	17	7 🛊	-1.5%		-0.6% 🖡
15.	85713	29	-14.7% 🖡	\$7,514,700	-5.4%	\$270,000	\$40,000 🕯	\$186	\$-2 ↓	11	-1 +	-0.7%	- 1	0.3% 🛊
16.	85757	27	28.6% 🛊	\$9,270,160	27.9% 🕯	\$334,000	\$-11,000 •	\$200	\$22 🛊	42	15 🛊	0.2%	- 1	0.2% 🛊
17.	85748	26	-7.1% 🖡	\$11,537,400	-3.7% 🖡	\$415,000	\$20,300 🕯	\$230	\$12 🛊	14	3 🛊	-0.6%	- 1	0.6% 🛊
18.	85711	23	-39.5% 🖡	\$7,444,924	-36.7% •	\$299,000	\$19,000 #	\$215	\$-O !	11	6 🛊	-0.3%	I	0.6% 🛊
19.	85746	22	-12.0% 🖡	\$6,411,100	-11.4% -	\$299,900	\$18,400 🛊	\$188	\$-2 •	18	10 🛊	-1.4%		-1.5% 🖡
20.	85741	20	-35.5% 🖡	\$6,921,900	-35.8%	\$340,000	\$5,000 🕯	\$238	\$21 🛊	7	0	-0.0%		1.5% 🛊
21.	85705	20	-20.0% -	\$6,090,790	-7.7% •	\$292,000	\$31,000 🛊	\$255	\$54 🛊	10	2 🛊	-0.1%		0.7% 🛊
22.	85739	19	-17.4% 🖡	\$10,850,899	12.3% 🛊	\$459,900	\$23,900 🛊	\$243	\$31 🛊	35	25 🛊	-2.4%		O.1% 1
23.	85706	18	-30.8% 🖡	\$5,304,800	-19.9% 🖡	\$291,000	\$41,000 🛊	\$210	\$6 1	16	10 🛊	-1.0%		-1.8% 🖡





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