

Southern AZ Housing Market Snapshot

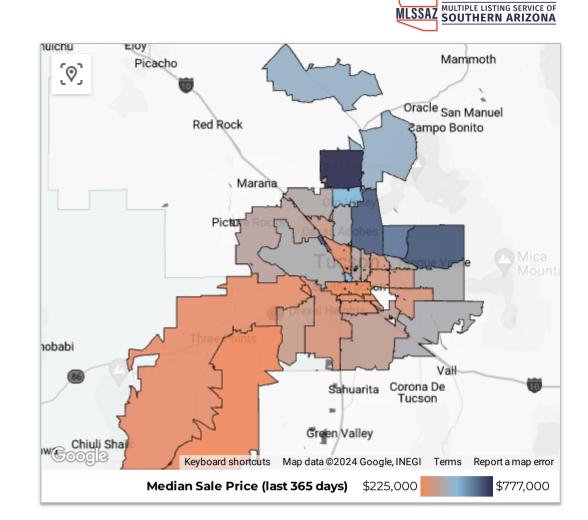
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All data is updated in realtime in accordance with content from MLSSAZ. This report provides a snapshot of the market as taken on: Aug 8, 2024





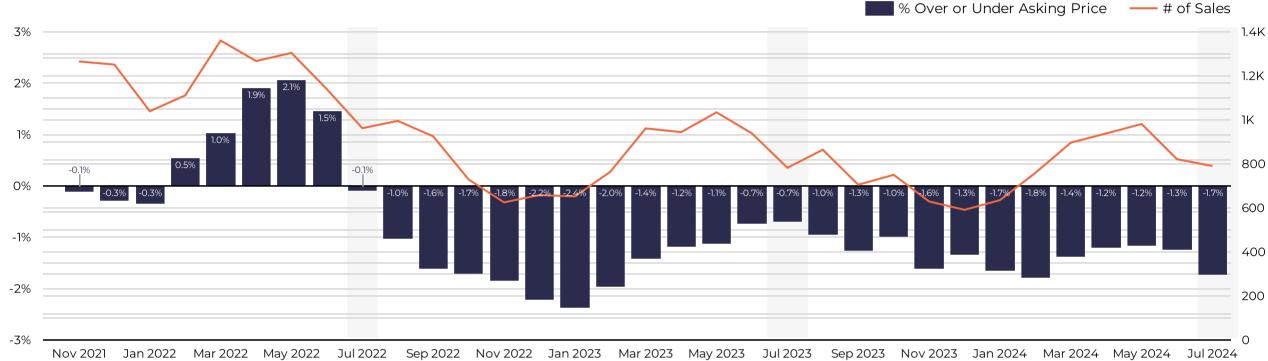
AgeRstr.



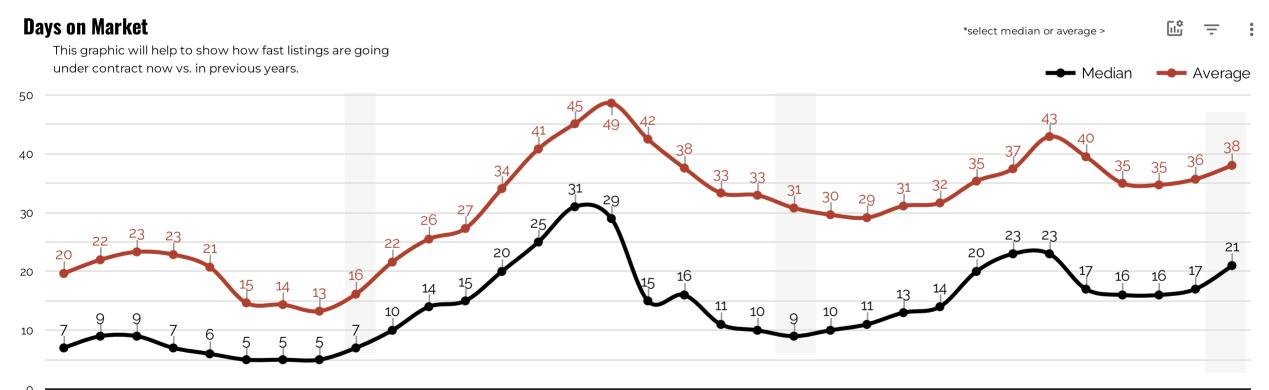
Buyer Demand

Sqft Between

Explore the seasonality of competitive bidding in this area and understand where closings are taking place now in comparison to their asking price.



Feb 2022 Apr 2022 Jun 2022 Aug 2022 Oct 2022 Dec 2022 Feb 2023 Apr 2023 Jun 2023 Aug 2023 Oct 2023 Dec 2023 Feb 2024 Apr 2024 Jun 2024



Mar 2022 Mar 2023 Nov 2023 Mar 2024 Nov 2021 Jan 2022 May 2022 Jul 2022 Sep 2022 Nov 2022 Jan 2023 May 2023 Jul 2023 Sep 2023 Jan 2024 May 2024 Jul 2024 Dec 2023 Dec 2021 Feb 2022 Apr 2022 Jun 2022 Aug 2022 Oct 2022 Dec 2022 Feb 2023 Apr 2023 Jun 2023 Aug 2023 Oct 2023 Feb 2024 Apr 2024 Jun 2024

Buyer Demand at Each Price Range

Each price range typically attracts competing buyers differently. Use this data to see which price points are seeing the most competitive bidding. Comparing selected time period to previous year.

Sold Price	# of Sales	% ∆	Days on Market (median)	Δ		% Over or Under Asking	Δ
0-\$199,999	158	-28.8% •	19	7 🛊	-4.61%		-2.01% 🖡
\$200,000-\$299,999	565	-9.5% 🖡	14	8 🛊	-1.11%		-0.8% •
\$300,000-\$399,999	800	-6.3% 🖡	22	12 🛊	-0.78%		-0.21% 🖡
\$400,000-\$499,999	348	-3.1% 🖡	16	4 🛊	-1.05%		-0.31% •
\$500,000-\$599,999	184	-14.8% •	20	4 🛊	-1.23%		-0.21% 🖡
\$600,000-\$699,999	142	14.5% 🛊	15	-1 #	-1.34%		-0.53% 🖡
\$700,000-\$799,999	80	14.3% 🛊	16	8 🛊	-1.87%		-0.27% 🖡
\$800,000-\$999,999	80	-20.0% •	16	3 🛊	-2.03%		-0.65% 🖡
\$1M-\$1.19M	40	29.0% 🛊	20	-1 #	-3.99%		-1.68% 🖡
\$1.2M-\$1.39	28	-12.5% 🖡	59	52 🛊	-3.52%		-1.07% 🖡
\$1.4M+	43	22.9% 🛊	12	-4 •	-3.24%		0.73% 🛊
Grand total	2,468	- 7.5 % •	18	8 🛊		-1.41%	-0.51% ‡

May 10, 2024 - Aug 8, 2024

MLSSAZ MULTIPLE LISTING SERVICE OF SOUTHERN ARIZONA MLS of Southern Arizona® Southern AZ Housing Market Snapshot nuicnu EIOY Mammoth Picacho All data is updated in realtime in accordance with content from MLSSAZ. This report provides a snapshot of the market as taken on: Aug 8, 2024 Oracle San Manuel City: Tucson Zip Code Region Red Rock ampo Bonito County Type \$ Between and Enter a value Beds Marana Sqft Between Enter a val... and Enter a val. AgeRstr. Pictu **Average List Price** July 1,812 **Today** 8/8/24 Single Family Residence \$581,629 1,661 Townhouse \$363,596 155 Months of Supply Now # of New Listings (Supply) 1,105 2.65 Condominium \$232,839 161 nobabi **1** 55 from previous year Manufactured Home \$230,805 96 **Active Now** Corona De Tucson 2,098 # of New Pendings (Demand) Sahuarita Mobile Home \$143,600 25 Pending Listings Now DOM(Median) DOM (Average) **Į** -23 from previous year Green Valley Chiuli Sha 49 406 70 Keyboard shortcuts Map data ©2024 Google, INEGI Terms Report a map error Median Sale Price (last 365 days) \$225,000 \$777,000 **Active Now** \$200,000-\$299,999 \$600,000-\$699,999 \$700,000-\$799,999 \$800,000-\$999,999 \$1.2M-\$1.39 \$300,000-\$399,999 \$400,000-\$499,999 \$500,000-\$599,999 \$1M-\$1.19M 0-\$199,999 16.54% 33.899 8.29% -B288% 16.449 0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100% **Months of Supply** By Price **Asking Prices** *select metrics > Average Asking Price Median Asking Price Average \$/sqft **Asking Price Months of Supply Active Now** # of Sales Last Month **Median DOM (today)** 500K 0-\$199,999 128 55 53 \$200,000-\$299,999 347 181 400K 220 \$300,000-\$399,999 711 \$400,000-\$499,999 345 102 300K 200 \$500,000-\$599,999 174 64 40 \$600,000-\$699,999 105 200k 180 \$700,000-\$799,999 74 22 80 \$800,000-\$999,999 22 \$1M-\$1.19M 26 7 100K 160 \$1.2M-\$1.39 27 12 \$1.4M+ 4.26 81 19 Aug 2019 Oct 2020 Dec 2021 Feb 2023 Apr 2024 May 2021 Mar 2020 Jul 2022 2.65 793 55 Sep 2023 **Grand total** 2,098 **New Listings** Use this data to view new inventory delivered in this market over the past 3 years. Single Family Residence Townhouse --- Condominium 1.25K 1,080 1K 750 500 250 Sep 2022 Nov 2022 Jan 2023 Mar 2023 May 2023 Jul 2023 Sep 2023 Nov 2023 Jan 2024 Mar 2024 May 2024 Jul 2024 Jul 2022 Oct 2022 Dec 2022 Feb 2023 Jun 2023 Dec 2023 Aug 2022 Apr 2023 Aug 2023 Oct 2023 Feb 2024 Apr 2024 Jun 2024 **New Pendings** Use this data to view newly pending properties each month over the past 3 years. → Single Family Residence → Townhouse --- Condominium 800 722 600 400

200

Jul 2022

Sep 2022

Aug 2022

Nov 2022

Oct 2022

Jan 2023

Feb 2023

Dec 2022

Mar 2023

May 2023

Apr 2023

Jul 2023

Jun 2023

Sep 2023

Aug 2023

Nov 2023

Oct 2023

Jan 2024

Dec 2023

May 2024

Jun 2024

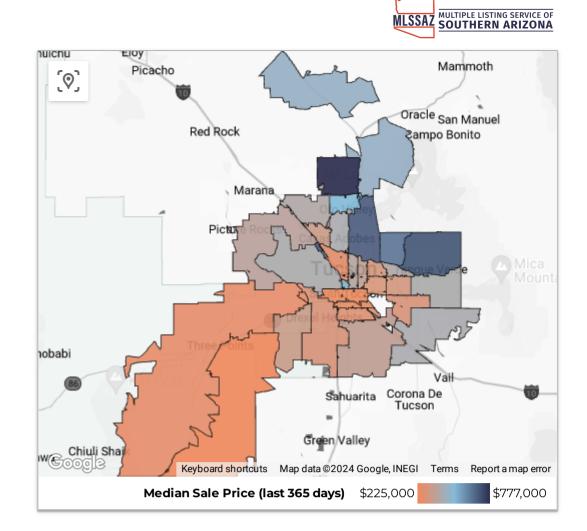
Apr 2024

Jul 2024

Mar 2024

Feb 2024

MLS of Southern Arizona® Southern AZ Housing Market Snapshot All data is updated in realtime in accordance with content from MLSSAZ. This report provides a snapshot of the market as taken on: Aug 8, 2024 Region City: Tucson Zip Code County Туре \$ Between Enter a value Beds Sqft Between and Enter a val. AgeRstr. Enter a val... **Active Now** 08/08/2024 July 1,949 Active Listings Active w/a Price Drop #w/a Price Drop # of Sales Last 2,098 936 793 291 45% % Price Drop Median Days Until Price Drop Average Price Drop 6.3% 5.4% 16



Price Drops By Price Range

Q2, 2019

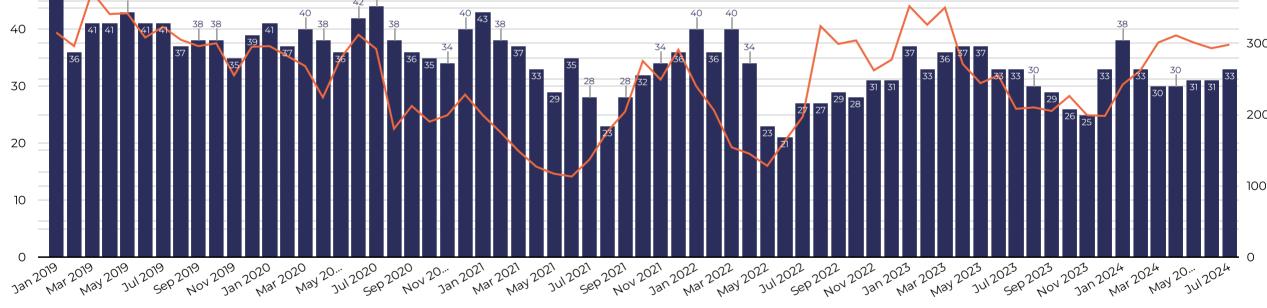
Q4, 2019

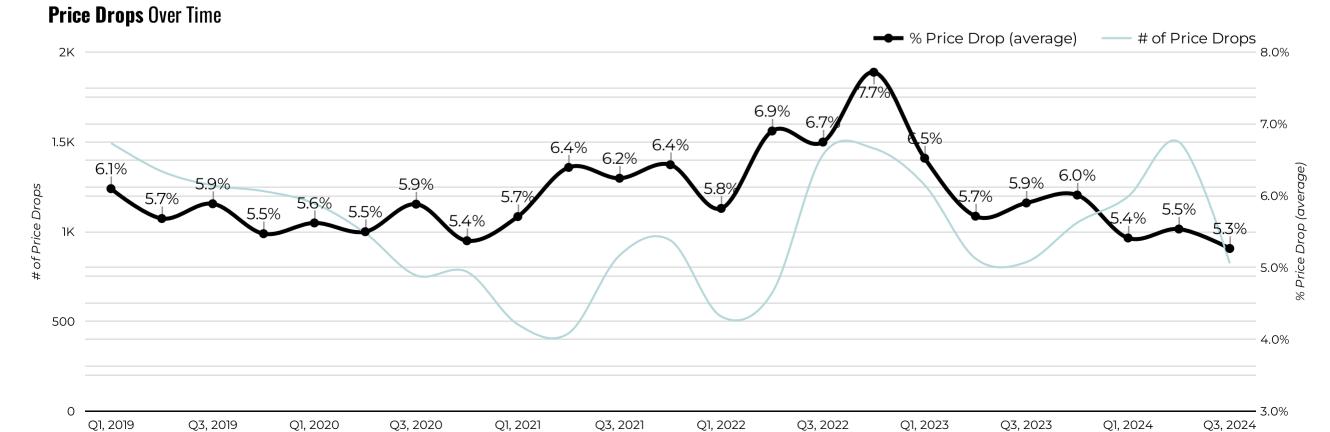
Q2, 2020

Q4, 2020

Q2, 2021

Asking Price	Active	Active w/ Price Drop	% w/ a Price Drop	Average Price Drop
0-\$199,999	128	50	39%	8%
\$200,000-\$299,999	347	143	41%	5%
\$300,000-\$399,999	711	331	47%	4%
\$400,000-\$499,999	345	153	44%	5%
\$500,000-\$599,999	174	85	49%	4%
\$600,000-\$699,999	105	52	50%	5%
\$700,000-\$799,999	74	43	58%	5%
\$800,000-\$999,999	80	38	48%	7%
\$1M-\$1.19M	26	14	54%	6%
\$1.2M-\$1.39	27	9	33%	9%
\$1.4M+	81	18	22%	11%
Grand total	2,098	936	45 %	6%





Q4, 2021

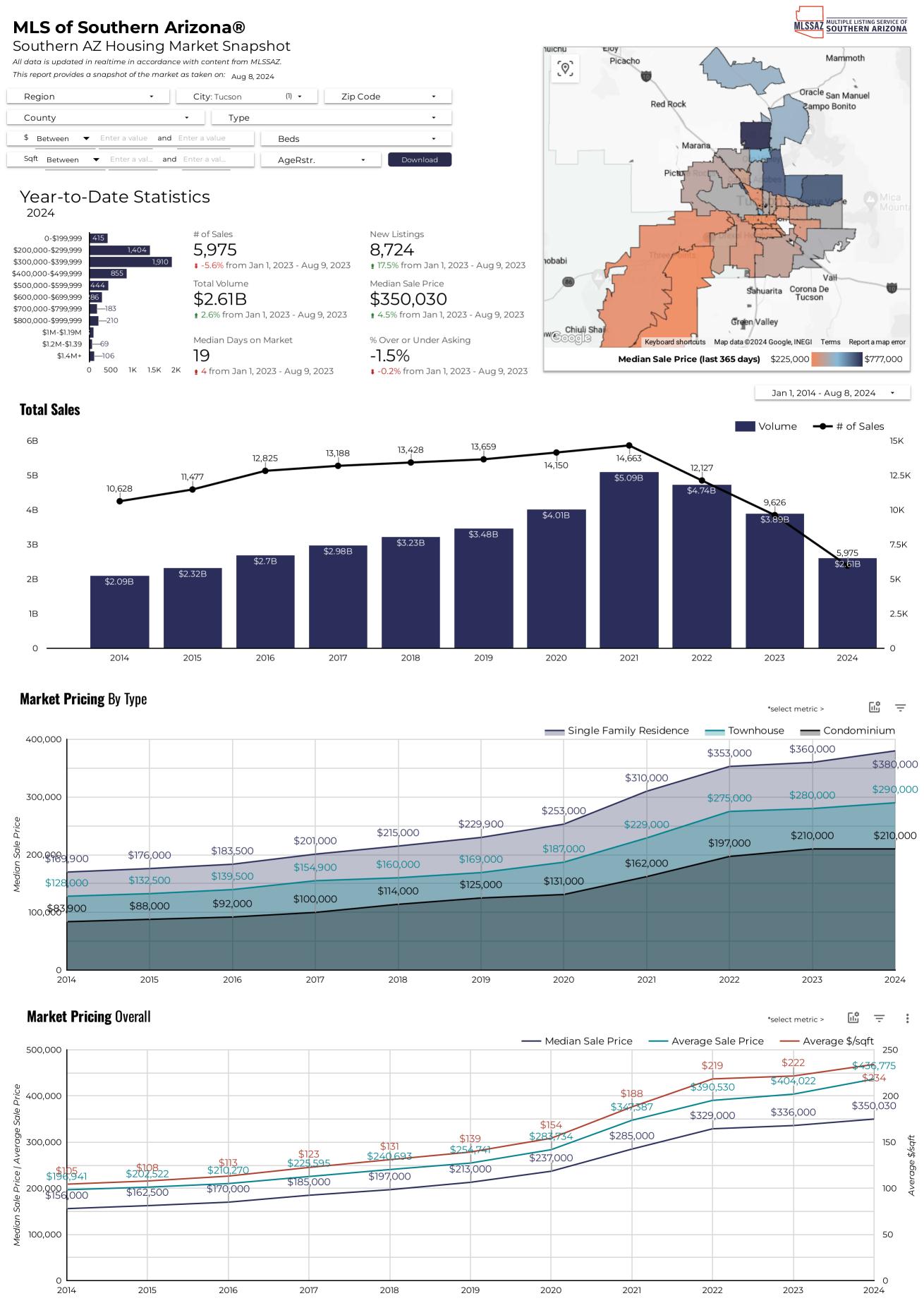
Q2, 2022

Q2, 2024

Q4, 2023

Q2, 2023

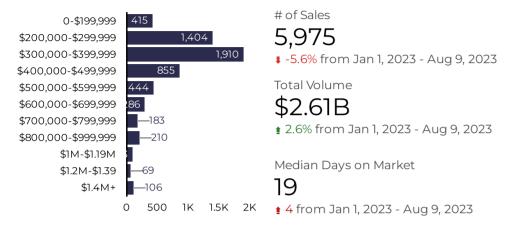
Q4, 2022



Southern AZ Housing Market Snapshot All data is updated in realtime in accordance with content from MLSSAZ. This report provides a snapshot of the market as taken on: Aug 8, 2024 City: Tucson Zip Code Region County Туре \$ Between Enter a value and Enter a value Beds Sqft Between and Enter a val.. ▼ Enter a val... AgeRstr.

Year-to-Date Statistics 2024

MLS of Southern Arizona®



New Listings 8,724

17.5% from Jan 1, 2023 - Aug 9, 2023 17.5% from Jan 1, 2023 - Aug 9, 2023

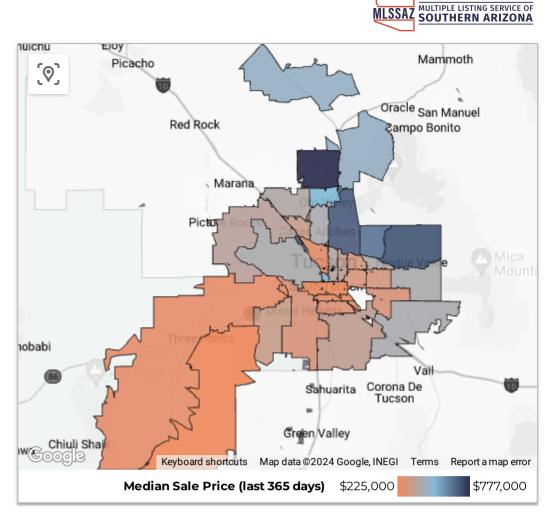
Median Sale Price

\$350,030

% Over or Under Asking

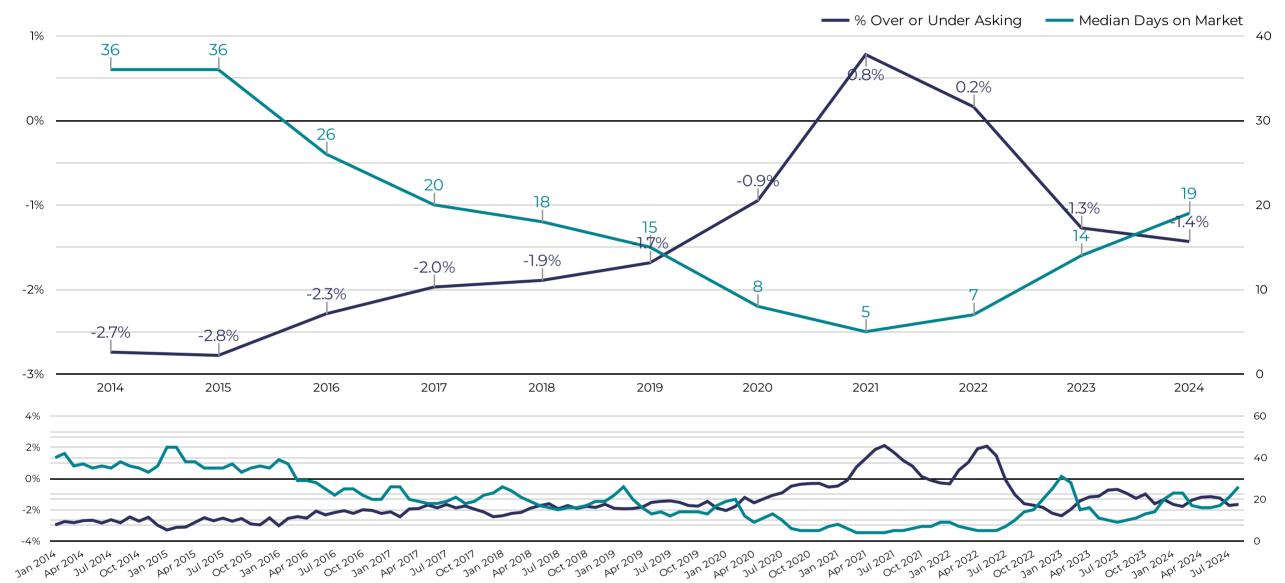
-1.5%

■ -0.2% from Jan 1, 2023 - Aug 9, 2023



Jan 1, 2014 - Aug 8, 2024

Buyer Demand



New Listings Delivered



Southern AZ Housing Market Snapshot

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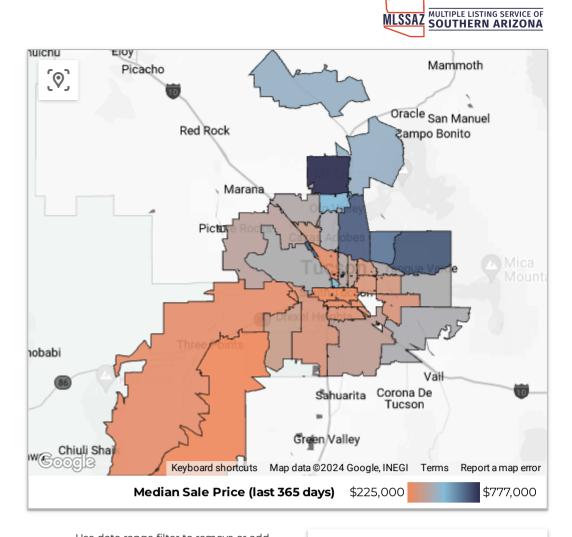
This report provides a snapshot of the market as taken on: Aug 8, 2024



Weekly Statistics

Use this report to monitor week-by-week market activity in your area of interest.

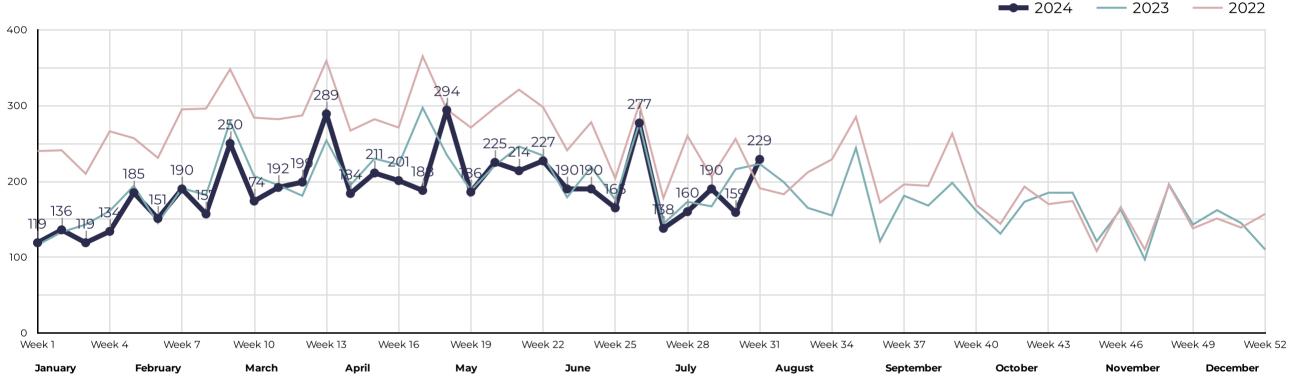
This data will alert you to when your market changes directions (seasonal or otherwise).



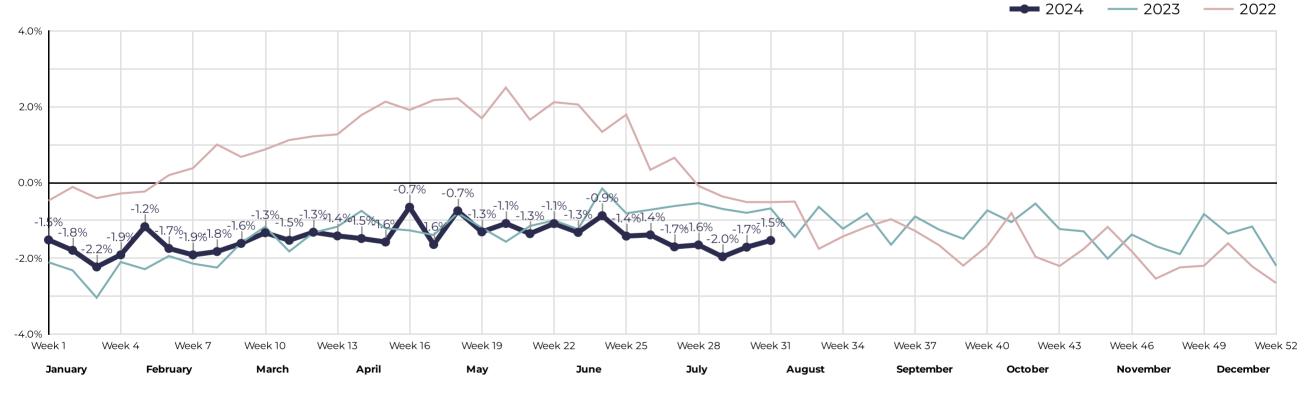
Use date range filter to remove or add additional years for comparison. 5 Max

Jan 1, 2022 - Aug 4, 2024

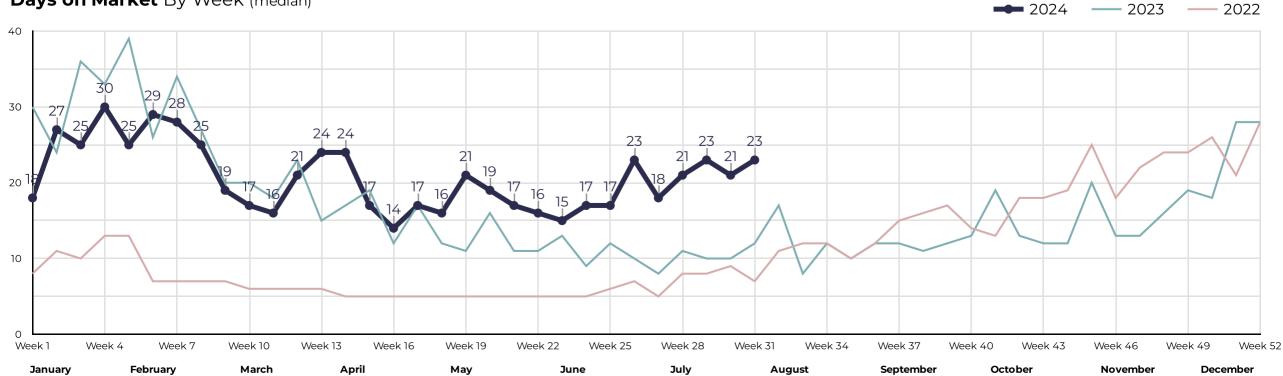








Days on Market By Week (median)



Southern AZ Housing Market Snapshot

Enter a val... and Enter a val..

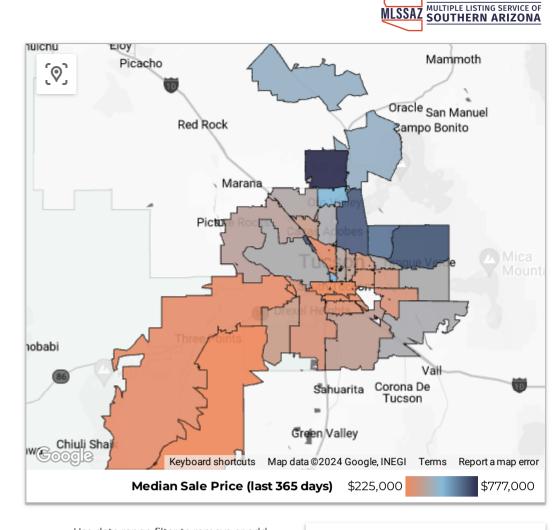
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AgeRstr.

Weekly Statistics

Use this report to monitor week-by-week market activity in your area of interest. This data will alert you to when your market changes directions (seasonal or otherwise).



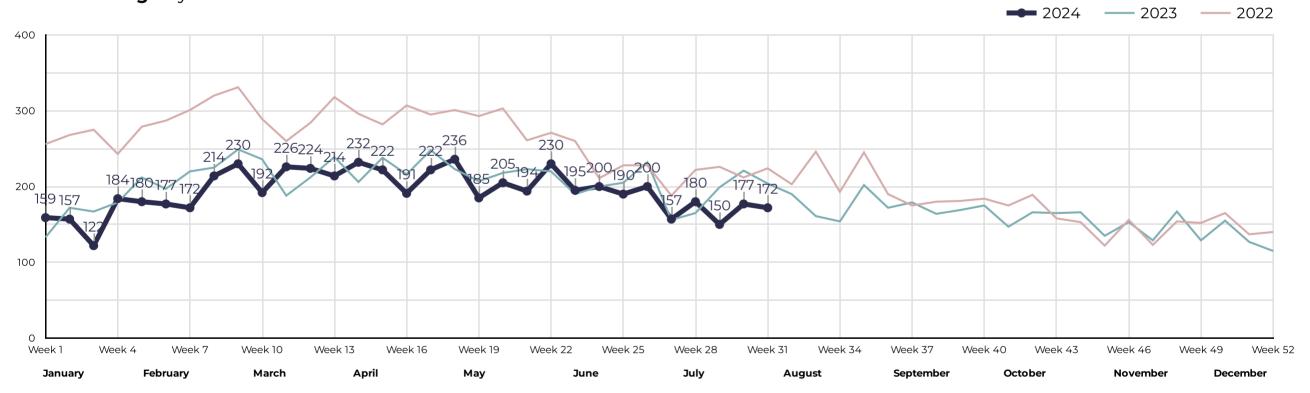
Use date range filter to remove or add additional years for comparison. 5 Max

Jan 1, 2022 - Aug 4, 2024

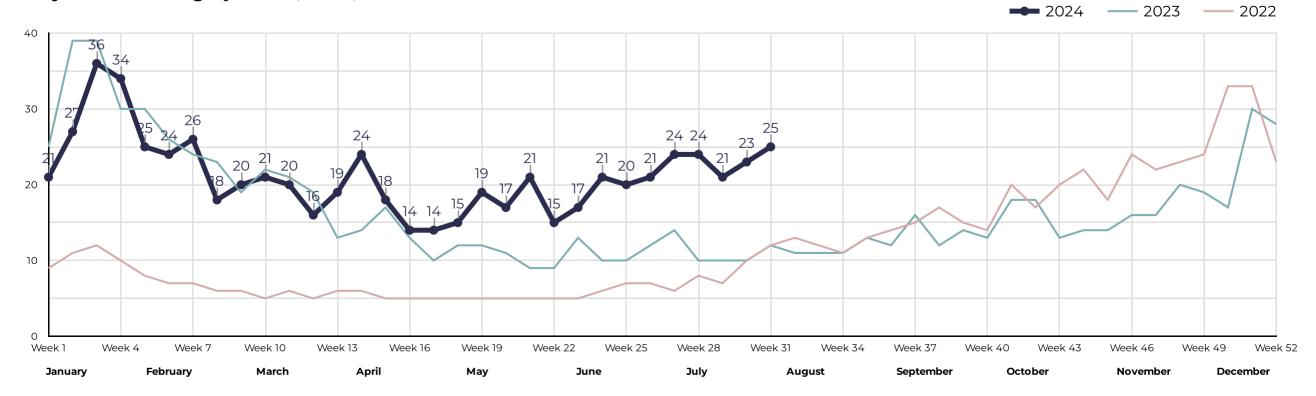


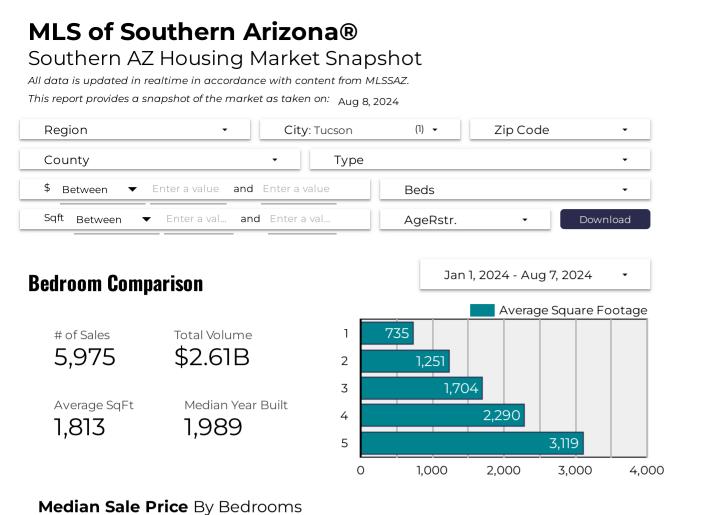


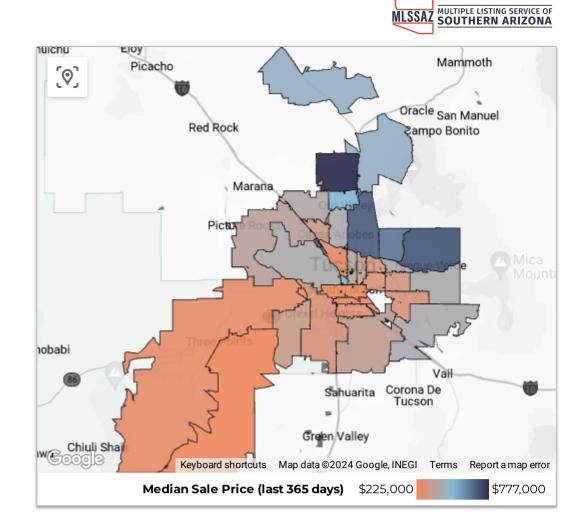


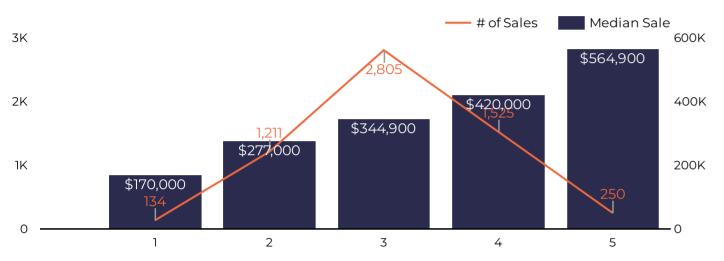


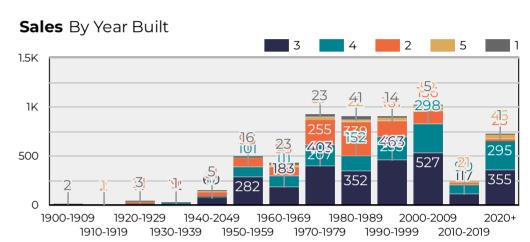
Days Until Pending By Week (median)







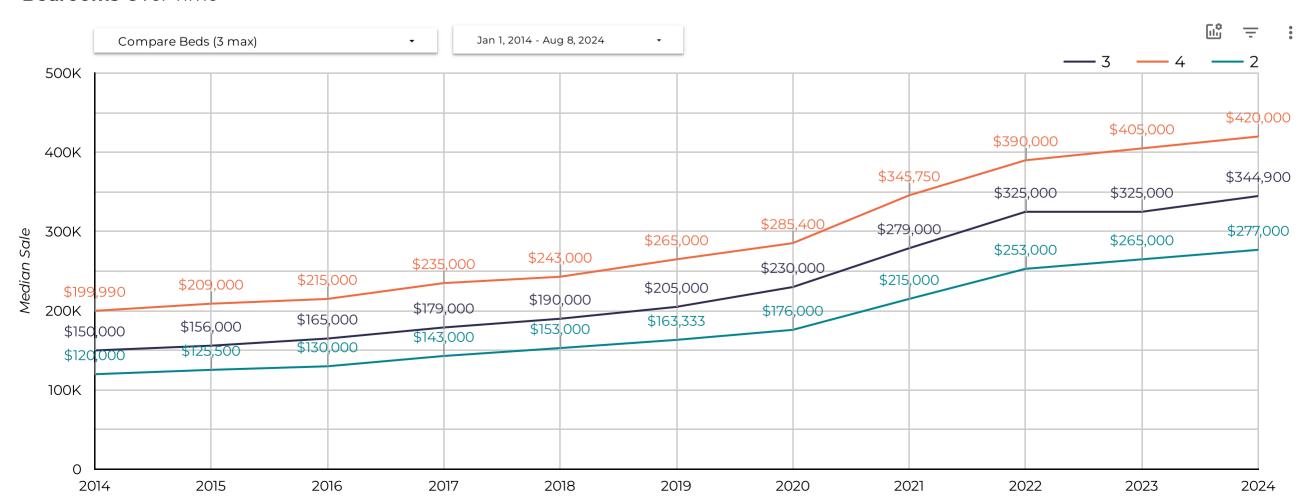




Data By Price Range

Price Range	# of Sales	Average SqFt	0-2 Beds	3 Beds	4+ Beds	Median DOM	% Over or Under Asking	
0-\$199,999	415	979	307	94	14	18	-4.86%	
\$200,000-\$299,999	1,404	1,269	539	690	175	15	-1.14%	
\$300,000-\$399,999	1,910	1,631	274	1,087	548	22	-0.89%	
\$400,000-\$499,999	855	2,007	100	424	331	17	-1.21%	
\$500,000-\$599,999	444	2,263	55	183	206	20	-1.37%	
\$600,000-\$699,999	286	2,382	32	128	126	17	-1.54%	
\$700,000-\$799,999	183	2,619	21	60	102	17	-1.77%	
\$800,000-\$999,999	210	2,878	21	77	112	16	-1.65%	
\$1M-\$1.19M	93	3,401	2	22	69	22	-4.15%	
\$1.2M-\$1.39	69	3,628	1	16	52	20	-2.16%	
\$1.4M+	106	4,505	3	24	79	12	-2.67%	
Grand total	5,975	1,813	1,355	2,805	1,814	19	-1.49%	

Bedrooms Over Time



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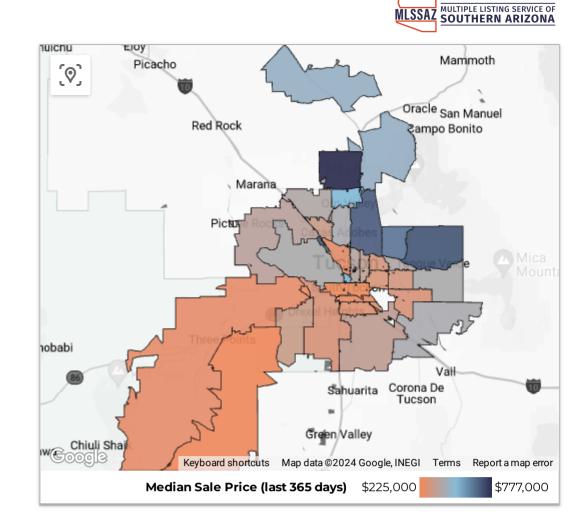




Jul 2024

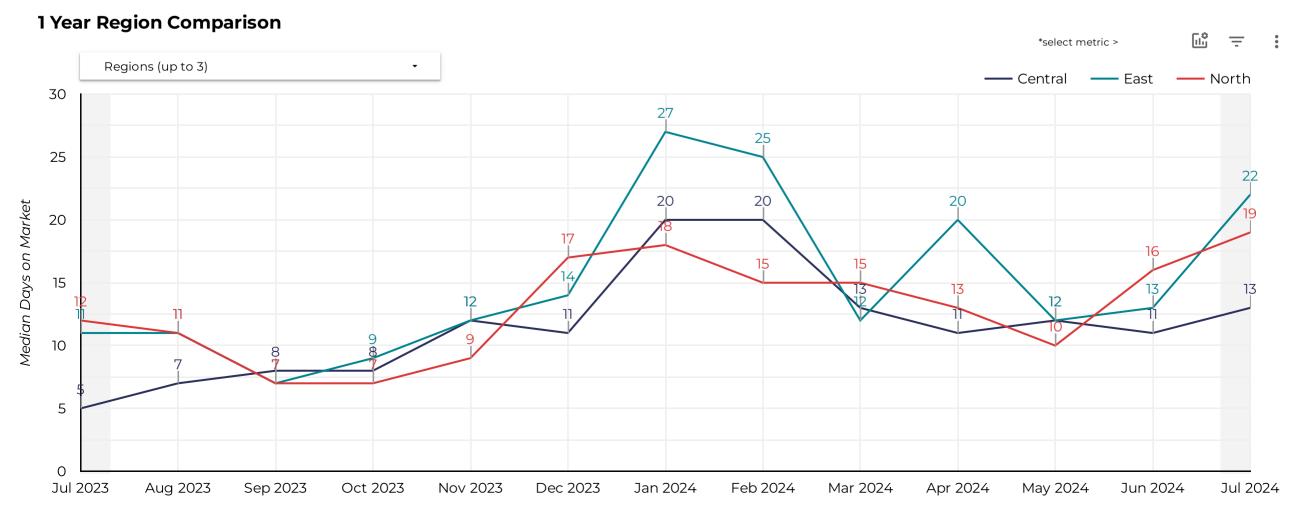
vs. last year

Use this table to compare MLSSAZ regions year-over-year in your selected area on a range of metrics.



Market Activity					Market Pricing			Buyer Demand 를 후 후 :					
	Region	# of Sales 🔻	% Δ	Volume	% Δ	Median Sale	Δ	\$/sqft	Δ	Median DOM	Δ	% Over	Δ
1.	Central	135	4.7% 🛊	\$47.39M	1.3% 🛊	\$310,000	\$-15,000 •	\$245	\$4 1	13	8 🛊	-1.2%	-1.0% 🖡
2.	East	114	7.5% 🕯	\$36.82M	-0.4% 🖡	\$310,000	\$-2,000 •	\$214	\$-1 •	22	11 🛊	-1.1%	-0.6% •
3.	North	92	-13.2% 🖡	\$68.14M	3.9% 🕯	\$605,000	\$95,000 🕯	\$308	\$26 :	19	7 🛊	-2.7%	-1.2% 🖡
4.	Northwest	85	-19.0% 🖡	\$40.34M	-14.8% 🖡	\$419,990	\$39,990 🛊	\$235	\$-5 •	21	14 🛊	-1.9%	-1.6% 🖡
5.	Upper Southeast	75	19.0% 🛊	\$29.93M	10.1% 🛊	\$370,340	\$-28,650 \$	\$206	\$3 :	28	8 🛊	-0.5%	0.2% 🕯
6.	Southwest	69	3.0% 🛊	\$21.39M	7.5% 🕯	\$310,000	\$10,000 🕯	\$195	\$22 :	33	23 🛊	-1.7%	-0.8%
7.	West	68	1.5% 🛊	\$28.6M	-6.3% 🖡	\$367,000	\$-43,000 \$	\$238	\$19 :	13	7 🛊	-2.2%	-1.6% 🖡
8.	Northeast	59	34.1% 🛊	\$39.53M	67.0% 🕯	\$526,500	\$73,500 🕯	\$262	\$17 🛊	30	19 🛊	-2.9%	-2.7% 🖡
9.	South	47	-16.1% 🖡	\$12.85M	-13.2% 🖡	\$289,000	\$14,000 🕯	\$192	\$7 :	17	11 🛊	-1.1%	-0.3% •
10.	Upper Northwest	18	-5.3% 🖡	\$9.14M	23.8% 🕯	\$545,000	\$173,000 #	\$230	\$49 🕯	40	32 🛊	-4.3%	0.3% 🕯
11.	Extended West	16	77.8% 🛊	\$5.05M	77.2% 🕯	\$290,000	\$10,000 #	\$187	\$17 🛊	22	11 🛊	-0.7%	-1.2% 🖡
12.	Southeast	6	50.0% 🛊	\$2.07M	50.3% 🕯	\$340,000	\$10,000 🛊	\$222	\$12 🛊	38	36 🛊	-0.7%	-1.1% 🖡
13.	Extended Southw	6	0.0%	\$1.15M	-9.0% •	\$105,000	\$-73,500 \$	\$108	\$-35 •	66	49 🛊	-8.8%	-7.5% 🖡

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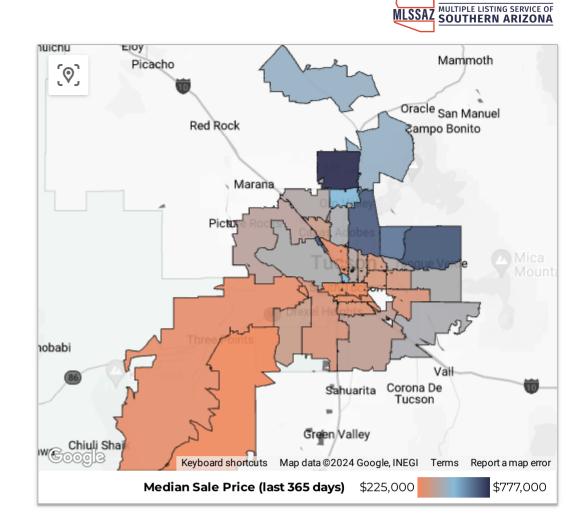


AgeRstr.

Jul 2024

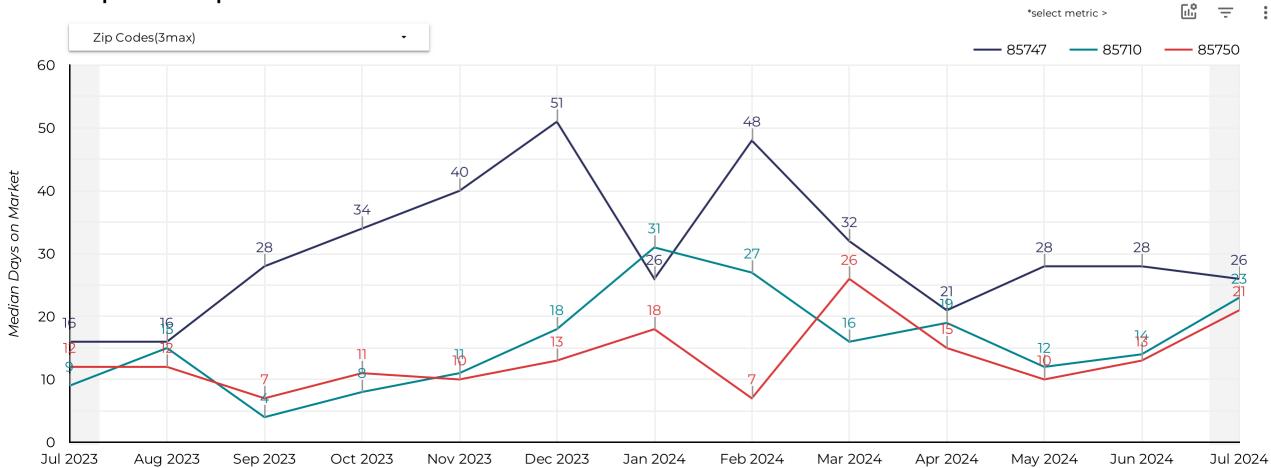
vs. last year

Use this table to compare zip codes year-over-year in your selected area on a range of metrics.



		Market Act	tivity			Market Pricing	Buyer Demand	랴 후 :						
	ZIp Code	# of Sales ▼	% ∆	Volume	% Δ	Median Sale	Δ	\$/sqft	Δ	Median DOM	Δ	% C	ver	Δ
1.	85710	51	2.0% 🕯	\$14,932,700	1.7% 🛊	\$303,000	\$3,000 🕯	\$199	\$-4 •	23	14 🛊	-1.7%		-1.2% 🖡
2.	85756	49	63.3% 🛊	\$17,335,333	77.0% 🕯	\$359,000	\$39,010 🛊	\$193	\$9 🛊	38	29 🛊	-1.1%		-0.5% 🖡
3.	85747	47	-11.3% 🖡	\$19,164,100	-18.0% 🖡	\$369,000	\$-71,000 \$	\$211	\$6 🛊	26	10 🕯	-0.3%	I	0.2% 🛊
4.	85745	44	18.9% 🛊	\$18,651,501	6.4% 🕯	\$350,000	\$-75,000 \$	\$241	\$12 🛊	13	7 🛊	-3.1%		-1.7% 🖡
5.	85750	41	17.1% 🛊	\$29,226,914.48	48.9% 🕯	\$605,000	\$95,000 🕯	\$319	\$32 🛊	21	9 🛊	-2.9%		-1.1% 🖡
6.	85743	39	21.9% 🛊	\$14,702,155	7.2% 🛊	\$355,000	\$-30,000 \$	\$215	\$15 🛊	14	8 🛊	-0.7%		-1.2% 🖡
7.	85711	35	45.8% 🕯	\$10,821,842	44.4% 🕯	\$299,190	\$190 🕯	\$222	\$6 🛊	11	7 🛊	-0.7%	-	-1.1% 🖡
8.	85718	35	-27.1% 🖡	\$30,102,965	-17.1% 🖡	\$620,000	\$-89,000 \$	\$319	\$14 🛊	13	-3 🖡	-3.2%		-1.8% 🖡
9.	85730	34	-8.1% 🖡	\$9,755,900	-20.6%	\$277,500	\$-29,500 #	\$223	\$4 🛊	27	16 🛊	-0.1%	I	-0.0%
10.	85742	34	-43.3% 🖡	\$17,697,300	-40.3%	\$420,000	\$20,000 🕯	\$239	\$-7 •	17	11 :	-1.8%		-1.8% 🖡
11.	85704	32	-3.0% 🖡	\$16,805,308	23.9% 🛊	\$525,000	\$140,000 🕯	\$254	\$26 🛊	19	14 🛊	-1.5%		-1.1% 🖡
12.	85757	32	10.3% 🛊	\$10,783,360	10.8% 🛊	\$330,000	\$20,000 🕯	\$197	\$15 🛊	65	50 🛊	-1.2%		-0.7% 🖡
13.	85712	31	3.3% 🛊	\$10,675,500	-0.7%	\$312,000	\$-29,000 \$	\$221	\$-11 #	34	29 🛊	-0.7%		-0.9% 🖡
14.	85715	31	47.6% 🕯	\$16,182,100	109.1% 🕯	\$405,000	\$46,000 🕯	\$237	\$18 🛊	32	18 🛊	-2.6%		-1.8% 🖡
15.	85748	30	50.0% 🕯	\$12,422,035	3.5% 🛊	\$394,420	\$-14,800 \$	\$225	\$-23 •	11	-10 🖡	-1.2%		0.2% 🛊
16.	85746	27	80.0% 🛊	\$7,979,400	107.9% 🛊	\$290,000	\$20,000 🕯	\$198	\$25 🛊	18	13 🛊	-1.5%		-3.8% 🖡
17.	85749	24	33.3% 🛊	\$22,099,900	65.1% 🛊	\$725,000	\$30,000 🕯	\$302	\$23 🛊	13	6 🛊	-3.6%		-4.2%
18.	85716	23	27.8% 🛊	\$8,348,299	20.7% 🛊	\$315,000	\$-32,500 \$	\$263	\$-1 •	8	4 🛊	-2.0%		-2.6% 🖡
19.	85741	23	43.8% 🛊	\$7,717,768.2	35.7% 🛊	\$350,000	\$0	\$220	\$20 1	16	8 🛊	-1.8%		-1.3% 🖡
20.	85719	23	-8.0% 🖡	\$9,531,050	-8.8%	\$380,000	\$10,000 ±	\$291	\$58 1	13	-8 🖡	-1.5%		0.8% 🛊
21.	85706	22	-8.3% 🖡	\$5,983,600	-1.1% 🖡	\$271,700	\$-3,300 \$	\$200	\$11 🛊	11	2 🛊	0.2%		1.6% 🛊
22.	85713	18	-48.6% 🖡	\$4,257,400	-48.2%	\$230,000	\$-15,000 \$	\$182	\$1 🛊	14	3 🛊	-2.1%		0.1% 🛊
23.	85739	18	-10.0% 🖡	\$9,141,500	20.4% 🛊	\$545,000	\$185,000 🛊	\$230	\$46 1	40	32 t	-4.3%		O.1% 1





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