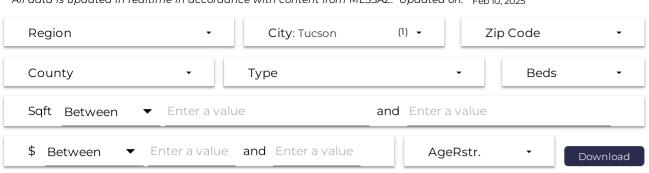
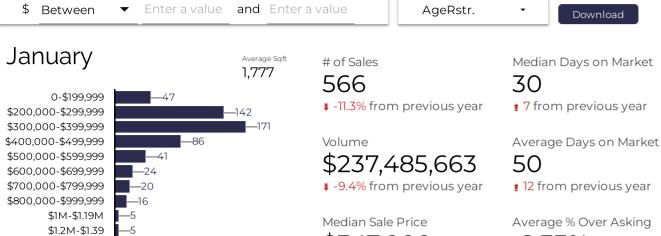


# **MONTHLY Buyer Demand**

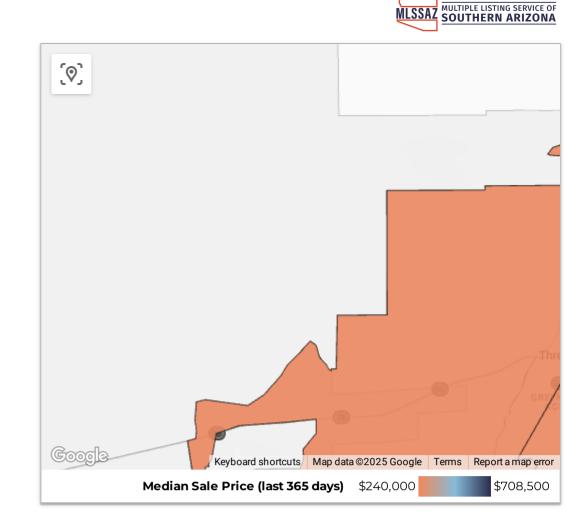
# MLS of Southern Arizona® Market Snapshot

All data is updated in realtime in accordance with content from MLSSAZ. Updated on: Feb 10, 2025





\$347,000



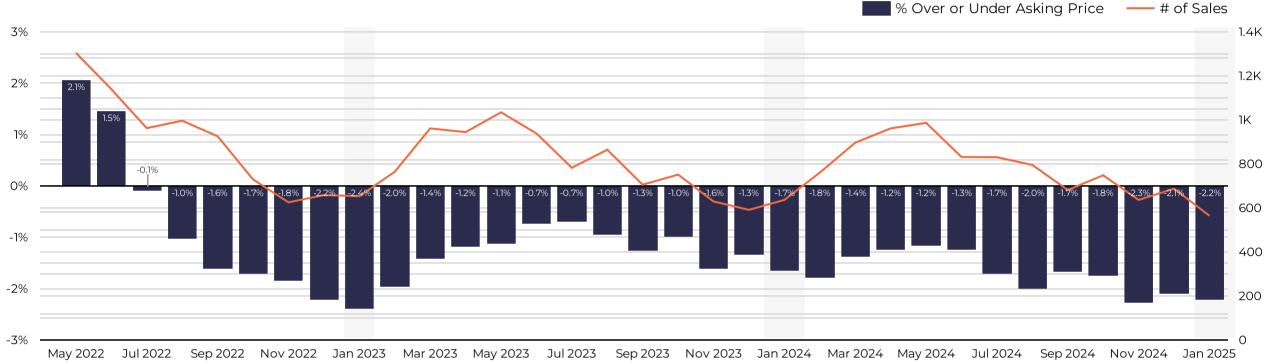
# **Buyer Demand**

\$1.4M+

0

Explore the seasonality of competitive bidding in this area and understand where closings are taking place now in comparison to their asking price.

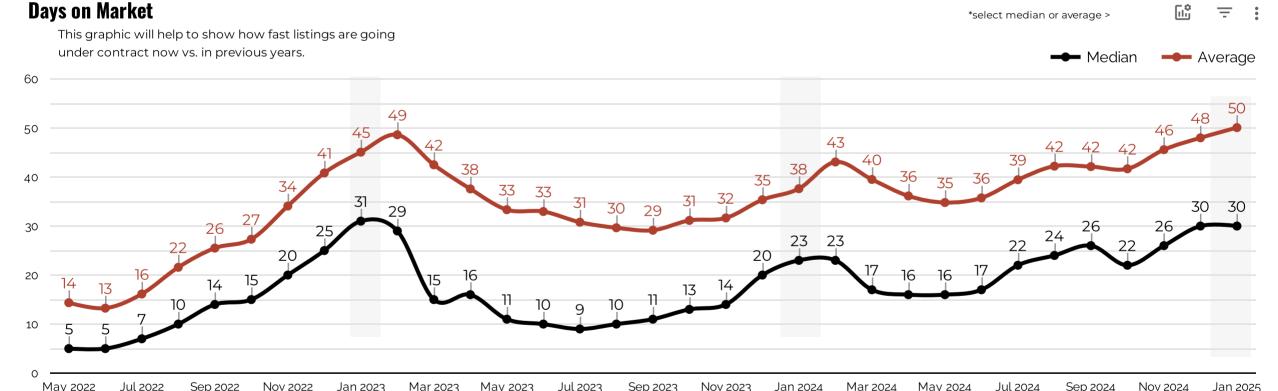
150



-2.33%

**■ -0.70%** from previous year

May 2022 Jul 2022 Sep 2022 Nov 2022 Jan 2023 Mar 2023 May 2023 Jul 2023 Sep 2023 Nov 2023 Jan 2024 Mar 2024 May 2024 Jul 2024 Sep 2024 Nov 2024 Jan 2025 Jun 2022 Aug 2022 Oct 2022 Dec 2022 Feb 2023 Apr 2023 Jun 2023 Aug 2023 Oct 2023 Feb 2024 Apr 2024 Jun 2024 Aug 2024 Oct 2024 Dec 2024



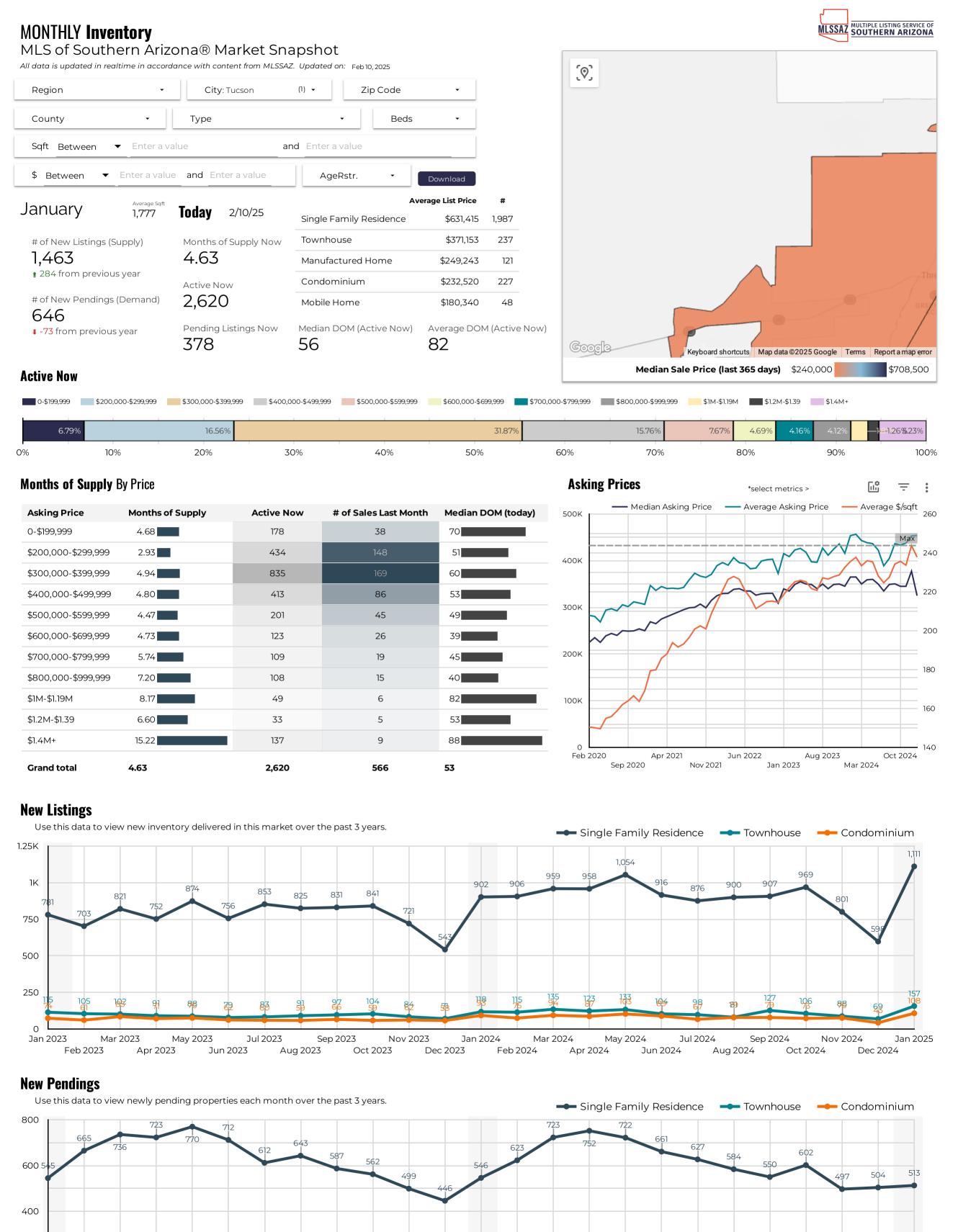
Nov 2022 Mar 2023 May 2022 Jan 2023 May 2023 Jul 2023 Sep 2023 Nov 2023 Jan 2024 Mar 2024 May 2024 Jul 2024 Sep 2024 Jan 2025 Feb 2023 Jun 2022 Aug 2022 Oct 2022 Dec 2022 Apr 2023 Jun 2023 Aug 2023 Oct 2023 Dec 2023 Feb 2024 Apr 2024 Jun 2024 Aug 2024 Oct 2024

# **Buyer Demand** at Each Price Range

Each price range typically attracts competing buyers differently. Use this data to see which price points are seeing the most competitive bidding. Comparing selected time period to previous year.

Sold Price	# of Sales	% ∆	Days on Market (median)	Δ		% Over or Under Asking	Δ
0-\$199,999	136	3.8% 1	28	5 🛊	-5.98%		-1.63% 🖡
\$200,000-\$299,999	441	-14.5% 🖡	25	9 🛊	-1.92%		-0.84% 🖡
\$300,000-\$399,999	584	0.0%	35	12 🛊	-1.59%		-0.53% 🖡
\$400,000-\$499,999	262	-0.8% 🖡	27	3 🛊	-1.67%		-0.18% 🖡
\$500,000-\$599,999	128	4.1% 🛊	32	13 🛊	-2.39%		-0.75% 🖡
\$600,000-\$699,999	76	-6.2% •	30	61	-1.93%		0.25% 🛊
\$700,000-\$799,999	65	75.7% 🛊	26	9 🛊	-2.17%		0.27% 🛊
\$800,000-\$999,999	69	13.1% 🛊	25	8 🛊	-2.84%		-0.88% 🖡
\$1M-\$1.19M	27	35.0% 🛊	27	12 🛊	-3.9%		0.39% 🛊
\$1.2M-\$1.39	12	-45.5% 🖡	15	4 🛊	-0.76%		-0.21% 🖡
\$1.4M+	29	45.0% 🛊	11	-1 #	-1.76%		3.38% 🛊
Grand total	1,829	-1.6% ‡	29	9 🛊		-2.18%	-0.6% ‡

Nov 12, 2024 - Feb 10, 2025



200

Jan 2023

Mar 2023

Apr 2023

Feb 2023

May 2023

Jun 2023

Jul 2023

Sep 2023

Aug 2023

Nov 2023

Oct 2023

Jan 2024

Feb 2024

Dec 2023

Nov 2024

Oct 2024

Jan 2025

Dec 2024

May 2024

Jul 2024

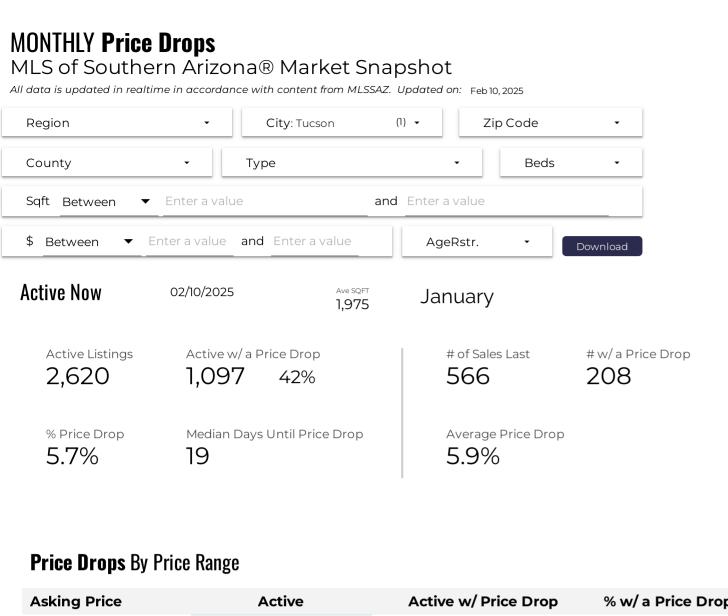
Jun 2024

Sep 2024

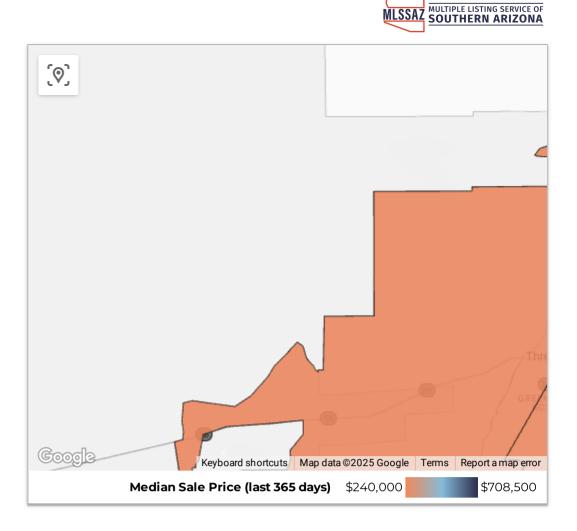
Aug 2024

Mar 2024

Apr 2024

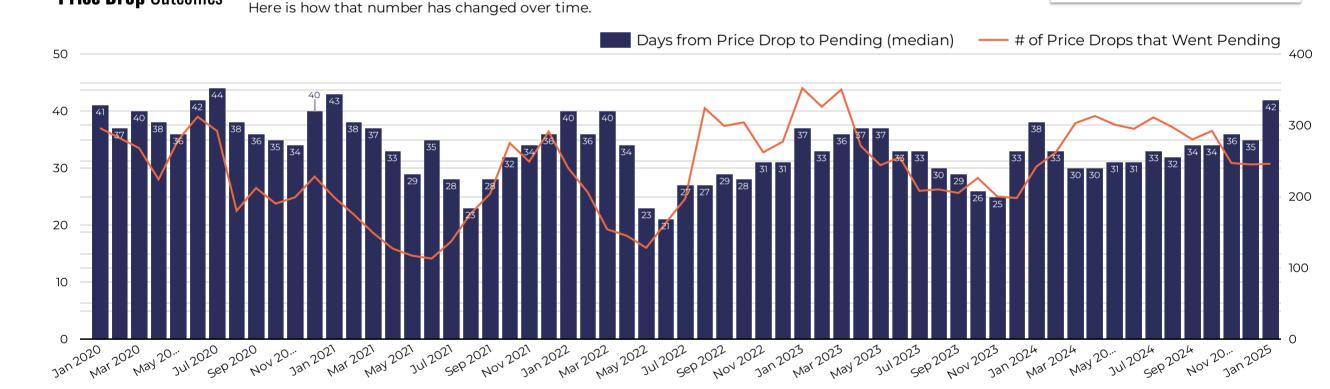


**Price Drop** Outcomes

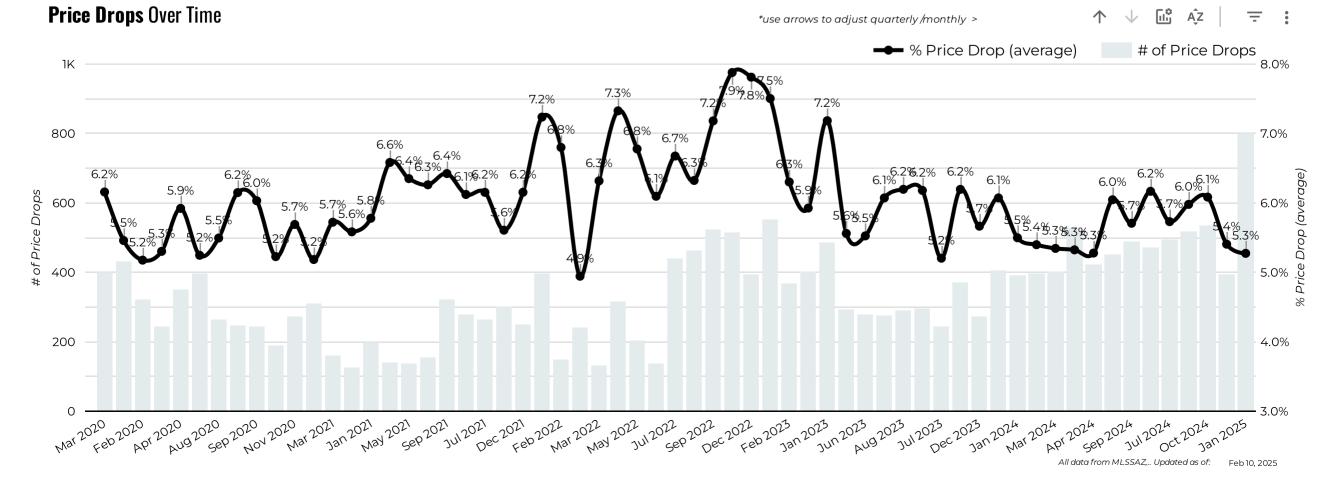


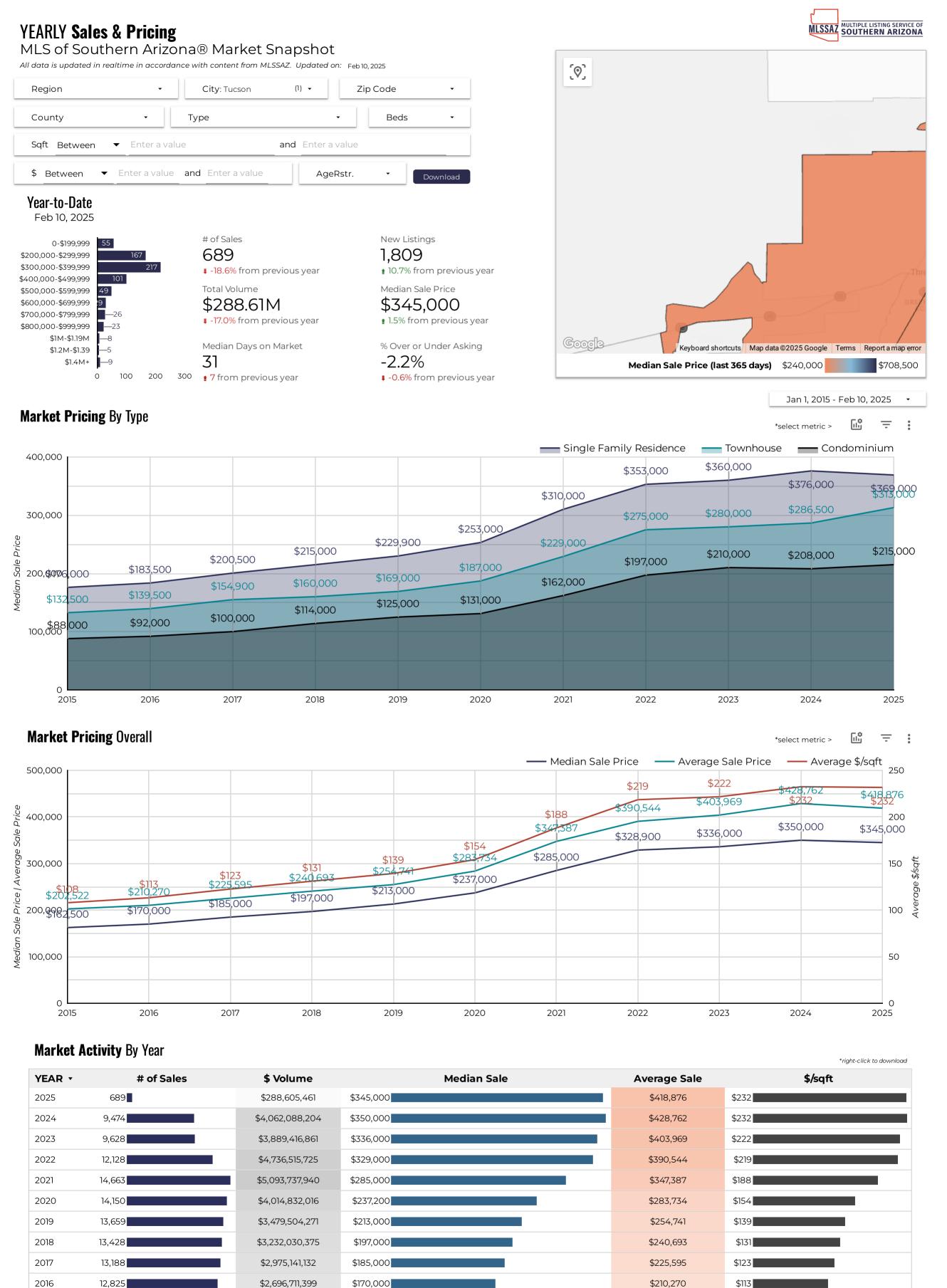
Jan 1, 2020 - Jan 31, 2025





In the last 90 days, listings that dropped their price went pending after a median of 38 days in this market.





12,825

11,477

2015

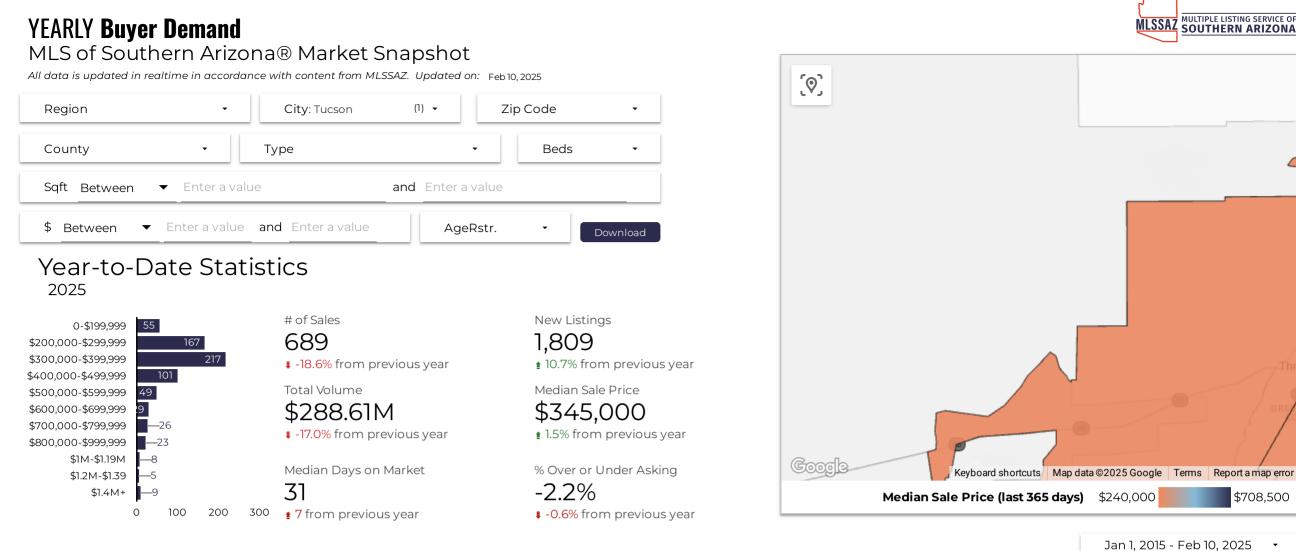
\$2,696,711,399

\$2,324,347,030

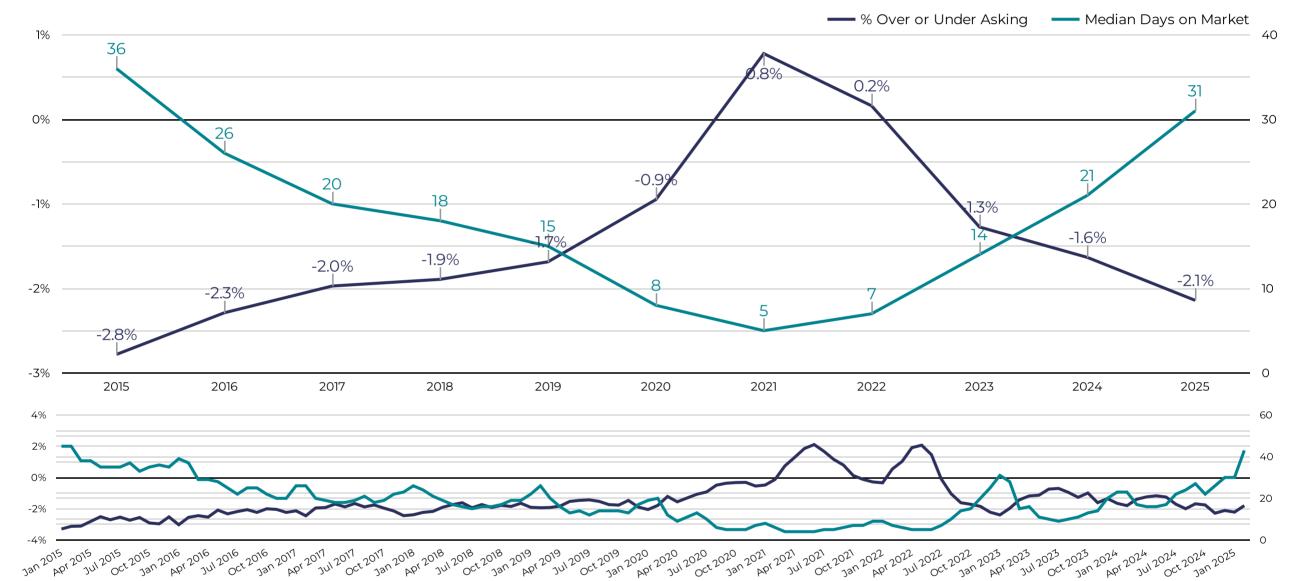
\$170,000

\$162,500

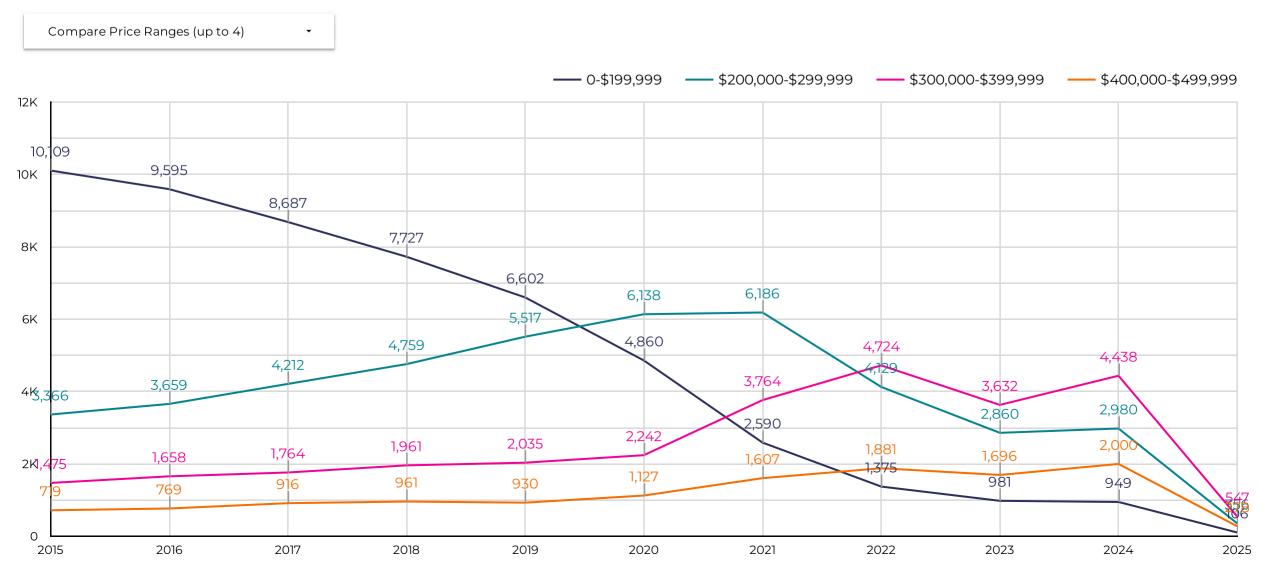
\$202,522



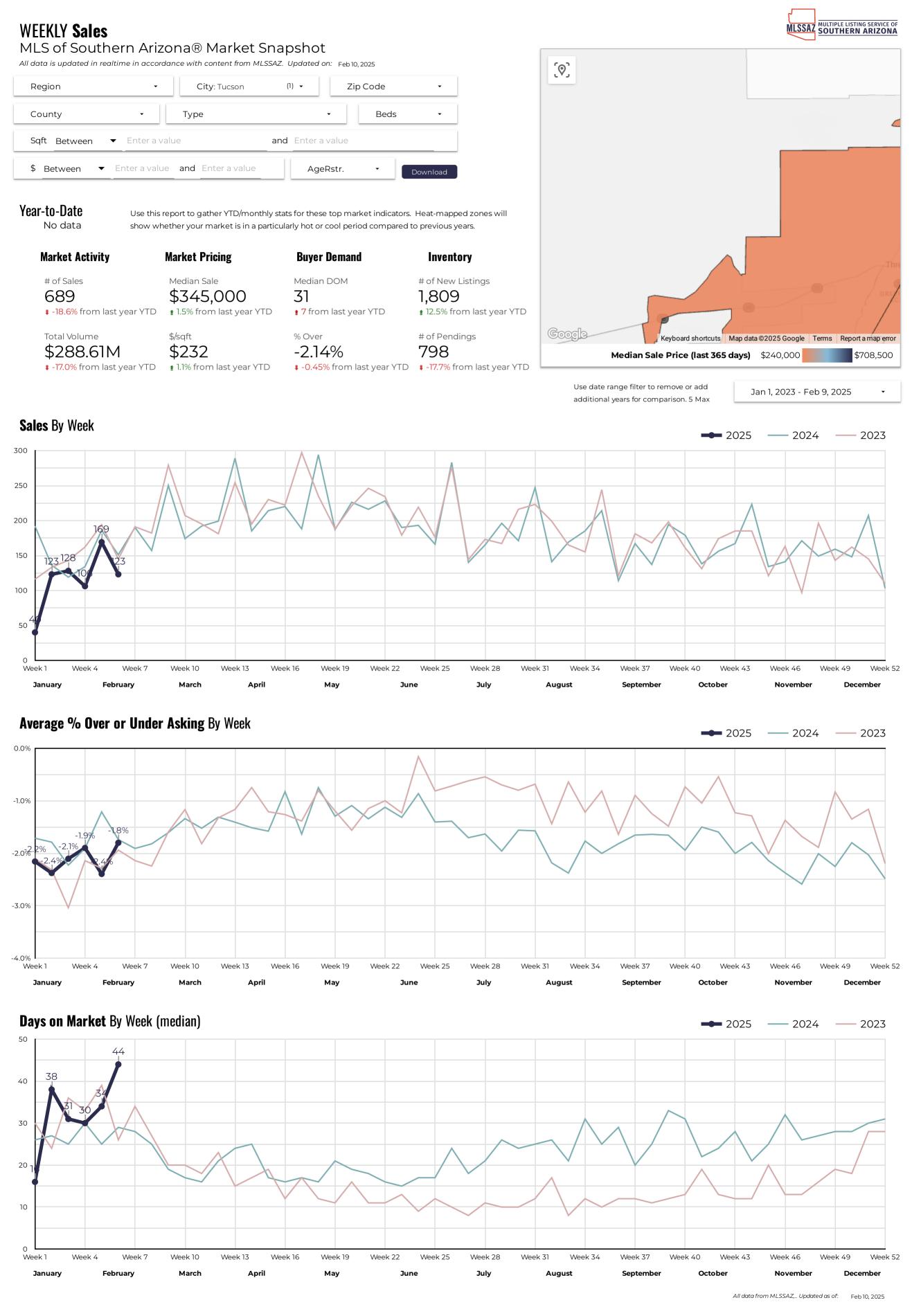
# **Buyer Demand**

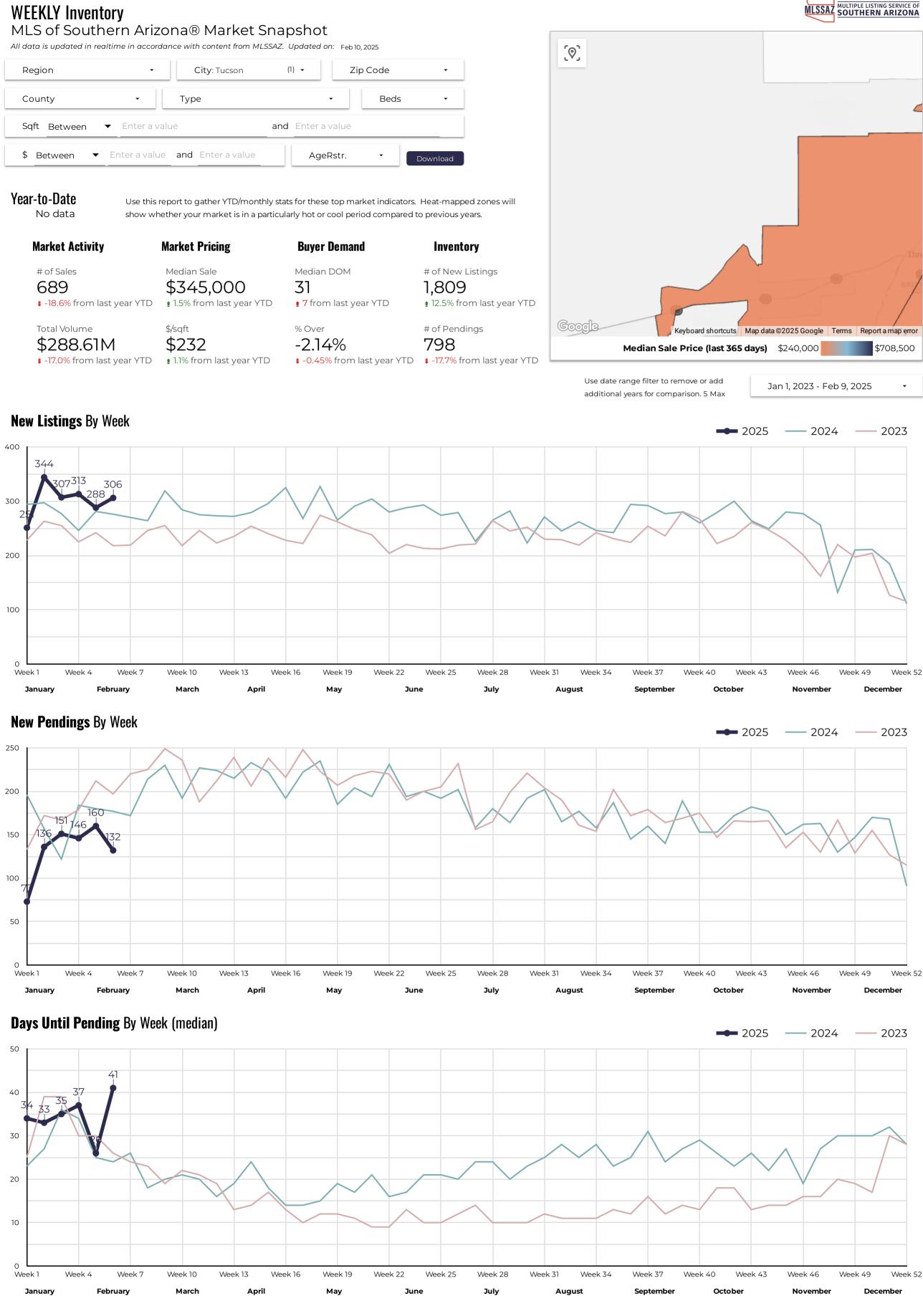


# **New Listings Delivered**



\$708,500





### HOUSING STOCK By Beds/Price Range MLS of Southern Arizona® Market Snapshot All data is updated in realtime in accordance with content from MLSSAZ. Updated on: Feb 10, 2025 Region City: Tucson Zip Code County Туре Beds Sqft Between ▼ Enter a value and Enter a value Enter a value and Enter a value AgeRstr. Jan 1, 2025 - Feb 9, 2025 **Bedroom Comparison** Average Square Footage Total Volume # of Sales \$288.61M 689 2 1,277

3

4

5

Ο

# (Ecoc) Reyboard shortcuts Map data © 2025 Google Terms Report a map error Median Sale Price (last 365 days) \$240,000 \$708,500

MLSSAZ MULTIPLE LISTING SERVICE OF SOUTHERN ARIZONA

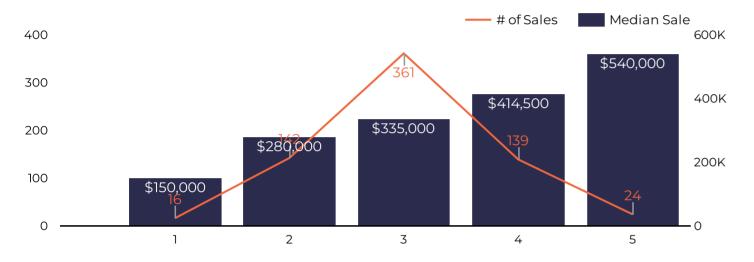


Median Year Built

1,987

Average SqFt

1,757



1,708

1,500

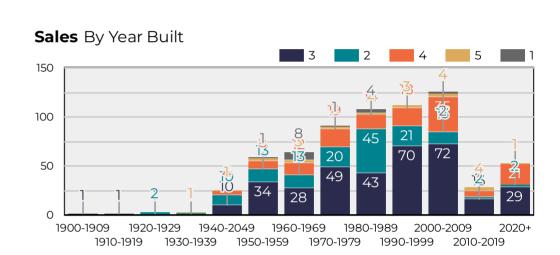
1,000

2,274

2,000

2,774

2,500 3,000



## Data By Price Range

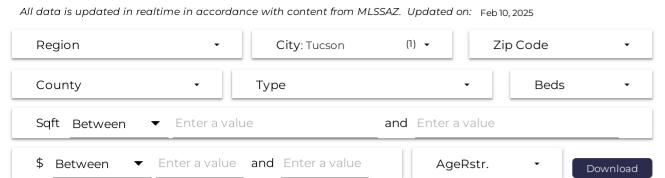
Price Range	# of Sales	Average SqFt	0-2 Beds	3 Beds	4+ Beds	Median DOM	% Over or Under Asking
0-\$199,999	55	1,023	37	17	1	41	-8.29%
\$200,000-\$299,999	167	1,298	61	89	17	37	-1.78%
\$300,000-\$399,999	217	1,638	29	136	52	32	-1.54%
\$400,000-\$499,999	101	1,935	15	52	34	24	-2.04%
\$500,000-\$599,999	49	2,139	8	24	17	21	-1.52%
\$600,000-\$699,999	29	2,418	4	14	11	38	-1.55%
\$700,000-\$799,999	26	2,390	4	11	11	25	-0.9%
\$800,000-\$999,999	23	2,952	0	9	14	19	-2.6%
\$1M-\$1.19M	8	3,051	1	5	2	50	-4.65%
\$1.2M-\$1.39	5	3,351	0	1	4	19	-0.89%
\$1.4M+	9	4,509	1	3	5	7	-0.2%
Grand total	689	1,757	160	361	168	31	-2.23%

# **Bedrooms** Over Time



# **REGIONS Sales & Buyer Demand**

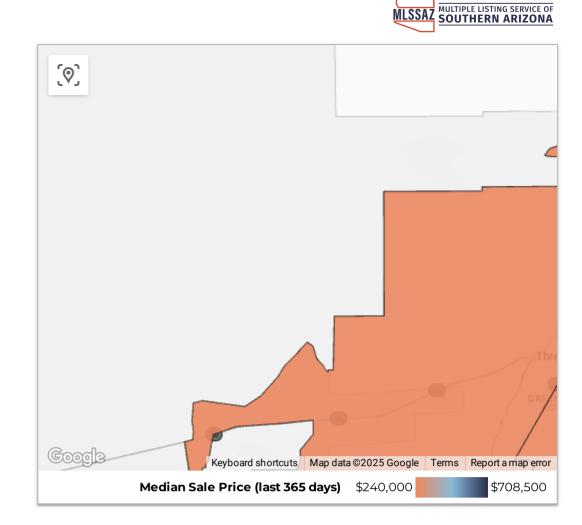
# MLS of Southern Arizona® Market Snapshot



# Jan 2025

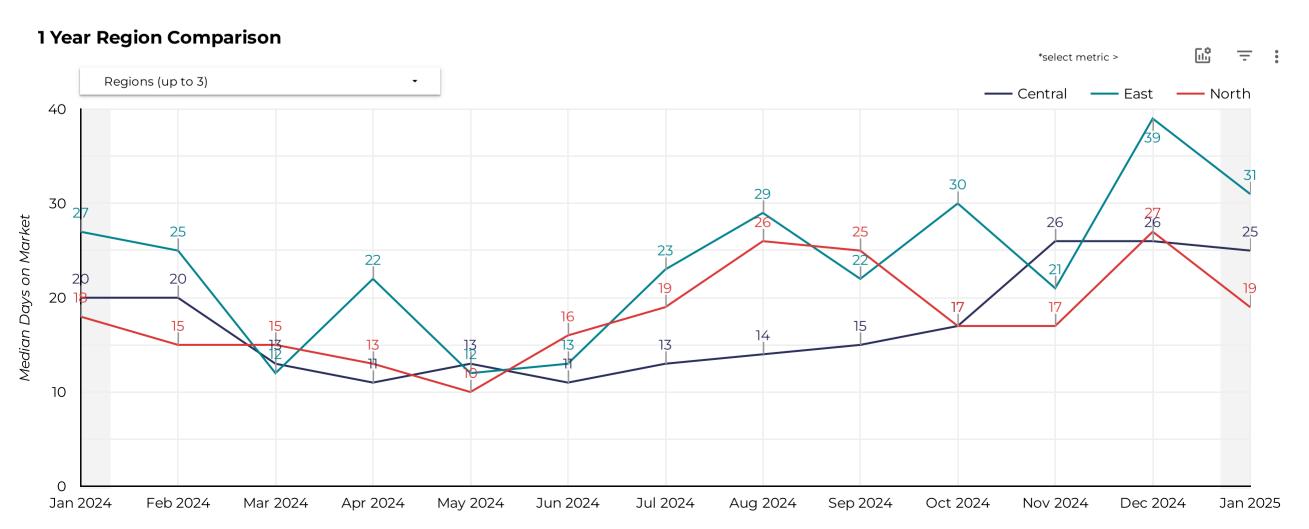
### vs. last year

Use this table to compare MLSSAZ regions year-over-year in your selected area on a range of metrics.



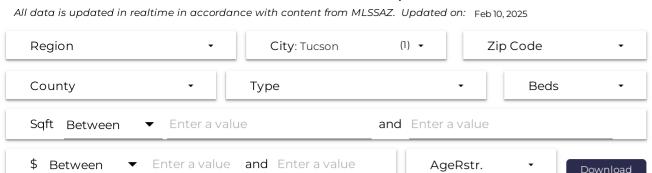
	Market Activity					Market Pricing			Buyer Demand 를 후 :				
	Region	# of Sales 🔻	% Δ	Volume	% Δ	Median Sale	Δ	\$/sqft	Δ	Median DOM	Δ	% Over	Δ
1.	Central	113	4.6% 🕯	\$40.37M	8.5% 🛊	\$300,814	\$814 🕯	\$238	\$-11 •	25	5 🛊	-2.7%	-1.2% 🖡
2.	East	78	-11.4% 🖡	\$25.3M	-6.8% 🖡	\$310,000	\$20,000 🕯	\$206	\$5 🛊	31	4 :	-2.6%	-1.3% 🖡
3.	North	66	-24.1% 🖡	\$51.07M	-14.2% 🖡	\$595,882	\$75,882 <b>t</b>	\$307	\$7 🛊	19	1:	-1.9%	0.6% 🛊
4.	Northwest	58	-23.7%	\$28.51M	-6.0% •	\$400,000	\$40,000 🛊	\$246	\$14 🛊	23	10 🕯	-1.7%	-0.4%
5.	Upper Southeast	46	-13.2% 🖡	\$18.6M	-17.8% 🖡	\$398,000	\$-22,000 \$	\$196	\$-18 🖡	44	14 🛊	-1.6%	-0.3% 🖡
6.	West	44	-17.0% 🖡	\$18.48M	-30.8% •	\$360,000	\$-45,000 \$	\$227	\$-11 🖡	26	5 🛊	-1.7%	-0.2% 🖡
7.	Southwest	43	-31.7% 🖡	\$12.45M	-32.3% •	\$277,000	\$-23,000 \$	\$184	\$5 🛊	28	-11 🖡	-1.5%	1.2% 🛊
8.	South	40	-9.1% 🖡	\$11.04M	-9.4% 🖡	\$285,000	\$15,000 🛊	\$198	\$-1 <b>‡</b>	37	14 🛊	-2.3%	-1.2% 🖡
9.	Northeast	31	10.7% 🕯	\$15.35M	1.7% 🛊	\$473,900	\$-8,100 ‡	\$250	\$4 🛊	31	0	-2.4%	-0.8%
10.	Upper Northwest	18	38.5% 🛊	\$8.23M	37.1% 🛊	\$406,000	\$-64,000 \$	\$242	\$35 🛊	19	-39 🖡	-2.6%	-0.4%
11.	Extended West	14	7.7% 🕯	\$3.46M	6.0% 🛊	\$250,000	\$15,000 🕯	\$160	\$-21 •	47	25 🕯	-5.0%	-2.9% 🖡
12.	Southeast	7	75.0% 🕯	\$2.4M	54.5% 🕯	\$350,000	\$-15,000 \$	\$197	\$-22 <b> </b>	65	62 🕯	-3.2%	-2.6% 🖡
13.	Extended Southw	5	-16.7% 🖡	\$1.58M	0.5% 🕯	\$285,000	\$45,000 🕯	\$185	\$49 🕯	59	26 🕯	-1.2%	0.3% 🛊
14.	Pinal	1	-	\$295K	-	\$295,000	-	\$123	-	1,187	-	-9.2%	-

1-14/14 < >



# **ZIP CODE Sales & Buyer Demand**

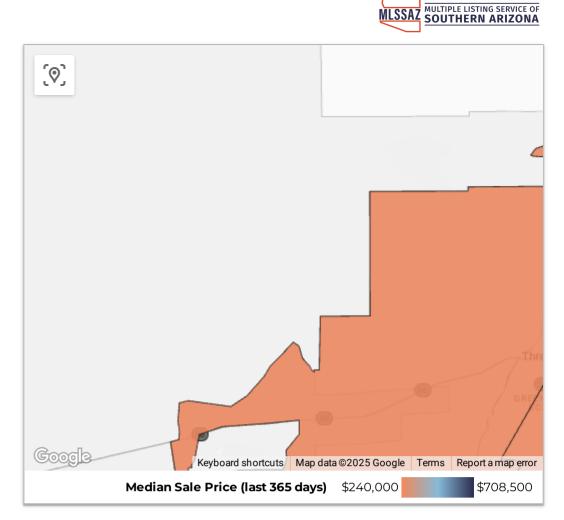
# MLS of Southern Arizona® Market Snapshot



## Jan 2025

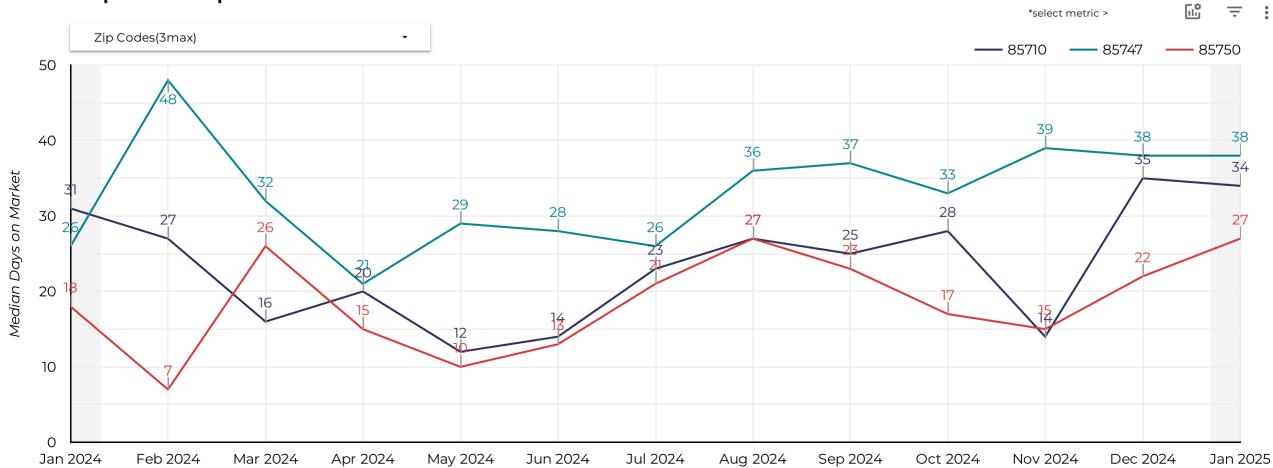
## vs. last year

Use this table to compare zip codes year-over-year in your selected area on a range of metrics.



		Market Ac	tivity			Market Pricing	_	Buyer Demand 크는 후 :					
		Market AC	tivity		Market Pricing	9							
	ZIp Code	# of Sales 🔻	% ∆	Volume	% ∆	Median Sale	Δ	\$/sqft	Δ	Median DOM	Δ	% Ove	er Δ
1.	85756	35	45.8% 🕯	\$12,520,117	51.9% 🕯	\$362,500	\$29,800 🛊	\$187	\$-14 •	68	36 🛊	-2.1%	-1.2% 🖡
2.	85743	34	-5.6% 🖡	\$12,835,950	-16.2% ↓	\$345,000	\$-30,000 \$	\$199	\$-15 •	32	6 🛊	-3.7%	-1.7% •
3.	85750	32	3.2% 🛊	\$21,755,144	-0.6% -	\$605,000	\$68,500 🛊	\$302	\$-12 •	27	9 🛊	-3.0%	-0.2% -
4.	85710	32	-25.6% 🖡	\$8,204,890	-33.9%	\$275,000	\$-10,000 \$	\$185	\$-9 •	34	3 🛊	-2.7%	-1.4% •
5.	85747	30	-30.2% 🖡	\$12,143,731	-35.9%	\$395,000	\$-44,400 •	\$202	\$-15 •	38	12 🛊	-1.3%	O.1% <b>t</b>
6.	85704	27	-15.6% 🖡	\$12,510,432	-9.9% 🖡	\$458,000	\$48,000 🕯	\$246	\$-1 •	17	-2 🖡	-0.2%	0.3% 🛊
7.	85730	26	-16.1% 🖡	\$8,619,700	-6.2% 🖡	\$302,000	\$22,000 🕯	\$210	\$6 :	31	14 🛊	-2.2%	-1.0% •
8.	85711	23	21.1% 🕯	\$7,834,400	39.7% 🛊	\$319,000	\$30,000 🕯	\$221	\$15 🛊	34	0	-3.3%	-2.0% 🖡
9.	85713	23	9.5% 🕯	\$5,397,300	15.3% 🛊	\$235,000	\$15,000 🕯	\$186	\$-4 •	30	13 🛊	-2.4%	0.5% 🛊
10.	85716	22	29.4% 🕯	\$7,622,320	32.3% 🛊	\$285,000	\$-38,500 \$	\$247	\$-18 •	22	-2 •	-3.1%	-1.2% 🖡
11.	85712	22	-12.0% 🖡	\$7,635,230	-8.5%	\$295,000	\$5,000 🕯	\$233	\$6 #	21	6 🛊	-2.4%	-0.9%
12.	85705	20	25.0% 🕯	\$5,877,900	55.5% 🛊	\$268,000	\$19,060 🛊	\$210	\$9 :	19	8 🛊	-2.1%	-1.9% 🖡
13.	85748	20	42.9% 🕯	\$8,472,653	53.3% 🛊	\$394,000	\$-26,000 \$	\$235	\$17 :	16	-21 🖡	-3.0%	-1.5% 🖡
14.	85745	20	-28.6% 🖡	\$7,941,428	-44.2%	\$345,000	\$-80,000 \$	\$226	\$-19 •	39	25 🕯	-0.9%	0.4%
15.	85742	20	-20.0% 🖡	\$8,225,400	-25.9% 🖡	\$365,000	\$-10,000 \$	\$231	\$8 :	29	5 🛊	-2.5%	-0.5% 🖡
16.	85718	19	-42.4% 🖡	\$22,410,250	-19.2% 🖡	\$825,500	\$65,500 🕯	\$368	\$45 t	16	1 🛊	-1.0%	2.3% 🛊
17.	85739	18	38.5% 🕯	\$8,232,300	37.1% 🛊	\$406,000	\$-64,000 \$	\$242	\$35 t	19	-39 🖡	-2.6%	-0.4%
18.	85706	18	-10.0% 🖡	\$5,120,500	-7.2% 🖡	\$290,000	\$15,000 🛊	\$216	\$11 :	37	14 🛊	-1.7%	0.2%
19.	85715	17	30.8% 🛊	\$6,679,800	20.4% 🛊	\$400,000	\$21,000 🛊	\$233	\$22 1	14	-7 🖡	-1.4%	-0.4%
20.	85719	16	-27.3% 🖡	\$7,999,350	-15.8% 🖡	\$427,000	\$32,000 🛊	\$286	\$12 🛊	31	16 🛊	-2.8%	-0.4%
21.	85746	15	-16.7% 🖡	\$4,255,500	-19.4% 🖡	\$272,000	\$-17,000 \$	\$184	\$14 🛊	28	Ο	-0.7%	1.4% 🛊
22.	85741	13	-56.7% 🖡	\$4,540,325	-52.1% 🖡	\$330,000	\$20,000 🛊	\$222	\$-3 •	16	6 🛊	-1.6%	0.2% 🛊
23.	85749	13	8.3% 1	\$8,592,290	-6.4% -	\$625,000	\$10,000 ±	\$279	\$-30 •	38	7 🛊	-3.5%	-1.6% 🖡





1-31/31 < >